



## New Jersey Schools Insurance Group

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### Board of Trustees Meeting of November 18, 2015 Client Relations and Underwriting Report

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I am pleased to report that our 2015 Atlantic City Conference was a success! The feedback from our Broker community and our Membership has been overwhelmingly supportive and positive. The NJSIG staff did a phenomenal job greeting the hundreds of people who stopped by our booth. I do believe the location of the booth this year produced a greater turn out than in past years. We all enjoyed the “face time” with Members.

I am pleased to announce the addition of Carol Conniff to our Underwriting Staff. Carol has over twelve years of insurance industry experience. Her experience, professionalism, and technical knowledge will play a key role in the continued success of the department.

The search for our third Underwriter continues and we have several candidates that we are considering. The Client Relations Specialist position has yet to be filled but we continue to seek qualified, professional candidates.

My staff members are busy packing up and “house cleaning” in preparation for our move to Mt. Laurel. We are all very excited about our new office.

I look forward to seeing everyone at our meeting.

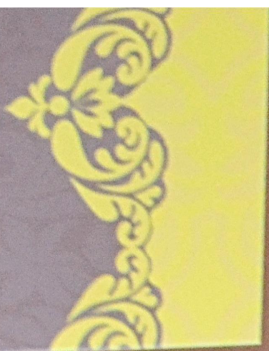
Thank you.

*Kelly A. Machu*

Kelly A. Machu, Client Relations and Underwriting Manager



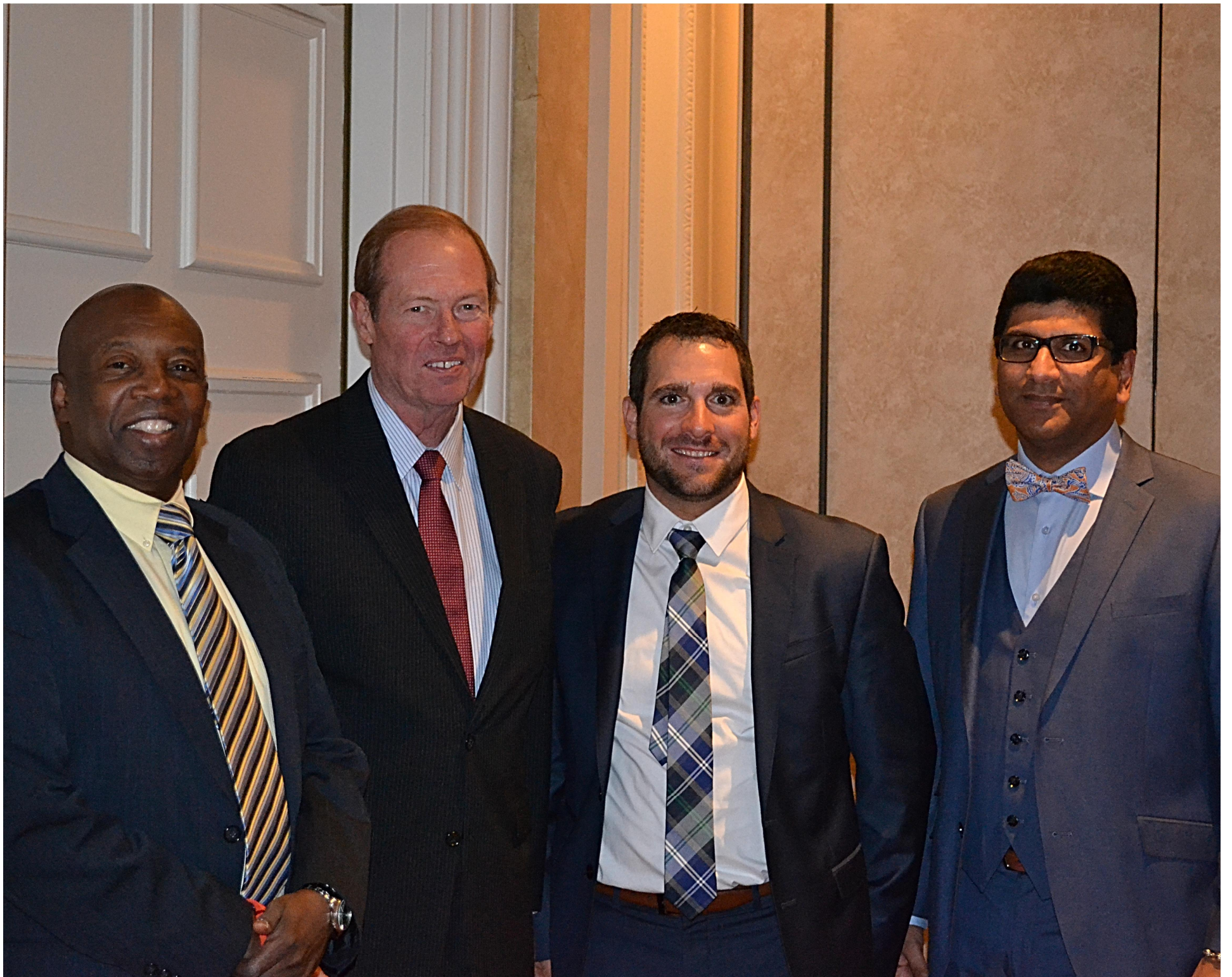
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# Safety Grant

2014/2015  
**\$2,200,000**

2008-2015  
**\$21,075,335**

