

## New Jersey Schools Insurance Group

6000 Midlantic Drive Suite 300 North Mount Laurel, New Jersey 08054 (609) 386-6060 • FAX (609) 386-8877 www.njsig.org

## Board of Trustees Meeting of November 16, 2016 Discussion Item NJSBA Conference Participation

NJSIG Trustee Chris Russo and NJSIG staff presented conference seminars regarding the use of school facilities by outside groups at the NJSBA Conference in Atlantic City. Both sessions were well attended and the feedback was overwhelmingly positive. At a post-conference manager's meeting, there was strong consensus that it is the Group's best interest to focus on providing high quality educational programs, and steer away from activities such as the reception. NJSBA agrees that we can work with them on this approach.

The ideas include hosting an educational exhibit on the floor of the conference rather than a booth, and still provide the classroom presentations we did this year. The annual meeting might be a lunch meeting rather than the reception.

William Mayo

William Mayo, CPCU, ARM Executive Director