



New Jersey Schools Insurance Group
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Board of Trustees Meeting of September 26, 2018 Client Relations, Underwriting Report and Safety and Risk Control

UNDERWRITING:

All 2018/2019 invoices and policy documentation has been issued to the membership.

Property appraisals for the next cycle are now underway.

The Underwriting staff will be dedicating time during the next couple of months to professional development and continuing education.

Bill and I have begun meeting with Willis to discuss renewal strategy for the 2019/2020 program year. Several meetings have been scheduled with reinsurers.

CLIENT RELATIONS

The staff has been focused on preparation and execution of the upcoming round of sub-fund meetings. We look forward to presenting the members with not only full and educational agendas but safety grant checks as well.

We are also in the process of coordinating our presence and trainings in Atlantic City and hope you will all join us in the NJSIG meet and greet room for some face time with our valued membership. Lauren Schilling will shortly be providing us with the final agenda but you will no doubt notice the NJSIG representation and support during the convention.

SAFETY AND RISK CONTROL

The department recently welcomed on board Brendan McIntyre, recently retired from the NJ State Police as captain to work with our members on their security plans, safety committee implementation and communication with local law enforcement.

Raven Ivery Perry, formerly employed as an NJSIG Certificate Processor has been promoted, after a lengthy hands on training program and several intense classroom programs to Junior Safety Control Representative. Her primary responsibilities will include on site property inspections and trainings. We are very excited for Raven. She has worked extremely hard and is a welcome, beneficial addition to the department.

The staff has been working hard on certifications and trainings and I can now confirm that the Safety and Risk Control staff are certified to teach crisis intervention via proper restraint techniques and de-escalation. This has become the number one requested training.

Please let me know if you have any questions.

Thank you,

Kelly A. Machu

Kelly A. Machu, CSR
Client Relation/Underwriting Manager