



New Jersey Schools Insurance Group
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Board of Trustees Meeting of November 28, 2018 Client Relations, Underwriting Report and Safety and Risk Control

CLIENT RELATIONS:

NJSIG recently participated in the annual NJSBA Workshop in Atlantic City. We received positive feedback from members, brokers and non-members regarding our presentation on the topic of “Workers’ Compensation: Key Factors in Risk Reduction and Maintaining Stable Premiums.” We hosted this presentation 3 times (1 QPA credit) and had a total of 124 attendees. In addition, we are very grateful to our partners who donated their time to visit our Meet and Greet Room and speak with our Members, Brokers, and Staff in attendance. Next year, we are looking to utilize our Meet and Greet Room for our trainings.

NJSIG also wrapped up the final 2 sub-fund meetings for the fall season (NJEIF and MOCSSIF). All of our fall meetings were very well attended with presentation topics that varied from mold, cyber safety, school law and more.

UNDERWRITING:

Willis Towers Watson hosted an extensive coverage training class with several departments. We have been working with the actuaries on providing the necessary underwriting data for the new rate study for 2019-2020. Underwriting has been working with the IT Department on implementing several NavRisk software enhancements and with CBIZ on the 2019 property appraisal cycle.

SAFETY AND RISK CONTROL:

Since the last Trustee meeting, the Safety and Risk Control Representatives have trained 85 school staff in CPR/AED. Thirty NJSIG staff members went through a CPI training. Approximately 20 certified playground inspections occurred. In addition, NJSIG’s newest Safety and Risk Control Representative, Brendan McIntyre will be co-presenting on “Lessons Learned in School Bus Safety” with Ken Spiller of Munich Re at a symposium in Princeton on November 29th and 30th.