

New Jersey Schools Insurance Group 6000 Midlantic Drive, Suite 300 North Mount Laurel, New Jersey 08054 www.njsig.org

Board of Trustees Meeting of January 15, 2020 Client Relations/Safety and Risk Control

Client Relations

NJSIG created a strategic plan to meet with every MOCSSIF and ERIC West member before the upcoming renewal and review NJSIG's value added services and loss trends.

It is anticipated that the Incident Reporting Service RFP process will be completed by January 30, 2020.

CBIZ fixed Asset Appraisal Services GASB-34 will soon be added to NJSIG's value added services. Members will receive a discounted price as part of their membership with NJSIG.

A meeting with the Sub-fund Administrators is scheduled for January 22nd in NJSIG's Mt. Laurel office. This will be a chance for Jill to meet with all the Sub-fund Administrators and to listen to their feedback.

Howard Panenesky from Willis presented at the NJSBA cyber security seminar on Thursday Dec 12th. The audience was primarily IT staff for a number of NJ school districts. NJSIG members are increasingly concerned about cyber liability as the number of cyber attacks intensifies. NJSIG shared Beazley's Best Practices and newsletters with the membership to remind them what to do in the event of a cyber attack.

NJSIG's outside counsel who successfully represented the Bound Brook Board of Education during the recent trial over call during a baseball game that resulted in significant publicity, will be providing an educational presentation to the sub-funds on the issue of youth sports liability in New Jersey.

Safety and Risk Control

NJSIG is are working on a new user friendly portal for members. This portal will provide an easy, streamlined process for requesting building and playground inspections.

CPR/AED Training is done by NJSIG's trained staff, as well as two outside vendors, CPR Professionals and LifeForce USA. With these vendors, we are able to cover multiple requests throughout the state. We will be implementing "Train the Trainer" as a third option for members. NJSIG will pay a flat fee for one member of a district to be CPR/AED Certified as a trainer. This gives that district the ability to hold as many classes as needed and at their convenience. It is a service that in larger districts, proves to be more cost efficient for both the member and NJSIG.

NJSIG stopped sending out the Safety Net Newsletter. After receiving feedback from numerous members that missed getting the newsletter, NJSIG will begin sending it out again in February.

All the inspections for NJSIG's reinsurer have been completed with no issues noted.

Debra Rice Client Relations/Safety and Risk Control Manager