

Board of Trustees Meeting October 14, 2020
Client Relations and Safety and Risk Control Report

Client Relations

The sub-fund meetings have started and will be completed by the end of November. Transitioning to virtual sub-fund meetings, while challenging, has been quite successful. The presentation of “Covid-19 Liabilities by Latonya Brennen and Neil Marek and “Understanding NJ Tort Law as it relates to COVID-19” (1 QPA credit) drew a very large audience of 85 attendees at our first meeting (Eric North sub-fund) October 1st.

The upcoming July 2021 renewal is extremely important as five of our seven sub-funds are coming out of their three year commitment. Client Relations is proactively working on member retention and is collaborating with the sub-fund administrators to identify members that may be at risk. We are also analyzing new business opportunities.

NJSIG will be participating in the NJSBA Virtual Workshop Oct 20-22. NJSIG will be giving a one hour presentation, “Knowing Your Ethical Obligations and Avoiding Complaints,” by Rita Barone, Esq. and NJSIG’s claims manager, Sherwin Archibald, M.B.A./H.C.M. One QPA credit is pending approval.

Safety and Risk Control

A total of 370 applications for safety grants were received this year. The checks are currently being sent out to our members via certified mail/or hand delivery. We included a press release with each check and asked the members to share projects made possible by these grants with their local media outlets. Safety and Risk Control staff are currently conducting virtual meetings with members to train nurses, review loss control services, and conduct safety committee meetings. In addition to the virtual training, we are available to visit the school districts while following all the state mandated social distancing guidelines.