



New Jersey Schools Insurance Group
6000 Midlantic Drive, Suite 300 North
Mount Laurel, New Jersey 08054
www.njsig.org

Board of Trustees Meeting June 15, 2022
Action Item
Excess, reinsurance and group insurance for the 2022-2023 policy year
NJSIG No. 0622-06

At the March 23, 2022, the Board of Trustees authorized the binding of reinsurance coverage at a cost not to exceed \$48,032,365 based on expiring exposure data. Further, the Board of Trustees authorized the Executive Director to renew with alternative responsible carriers if the terms and conditions offered by those carriers provide a clear advantage in member pricing or coverage terms.

Based on that authorization, and with the help of NJSIG's insurance broker, NJSIG has obtained quotations for reinsurance and excess insurance where necessary for all appropriate lines of coverage. NJSIG's insurance broker estimates that the approximate premium due based on these proposed contracts would be \$45,084,670.26. This number is only approximate because, as NJSIG members' exposures change, the amount of premium due under these policies will change as well.

As previously indicated, the market for reinsurance and excess insurance is "hardening." However, despite the unfavorable market conditions, we have been able to keep the total cost below the March 23, 2022 estimate by aggressively marketing NJSIG's program to multiple carriers.

Recommended Resolution: To approve the award of contracts to the insurance entities identified in the attached resolution.

New Jersey Schools Insurance Group
Certification pursuant to N.J.A.C. 5:34-2.3(b)

To: New Jersey Schools Insurance Group Board of Trustees

From: Jill Deitch, Esq.
Executive Director

Date: June 15, 2022

Subject: Insurance, including the purchase of insurance coverage and consultant services

This is to request an award of a contract without the receipt of formal bids as insurance, including the purchase of insurance coverage and consultant services, N.J.S.A. 18A:18A-5(a)(10). I do hereby certify to the following:

1. **Provide a clear description of the nature of the work to be done:**
Excess and reinsurance coverage for the lines of coverage offered to members of the New Jersey Schools Insurance Group.
2. **Describe in detail why the contract meets the provisions of the statute and rules: N.J.S.A. 18A:18A-5(a)(10)** (“Insurance, including the purchase of insurance coverage and consultant services, which exception shall be in accordance with the requirements for extraordinary unspecifiable services;”).
3. **The service(s) is of such a specialized and qualitative nature that the performance of the service(s) cannot be reasonably described by written specifications because: N.J.S.A. 18A:18A-5(a)(10)**

New Jersey Schools Insurance Group

Certification pursuant to N.J.A.C. 5:34-2.3(b)

(“Insurance, including the purchase of insurance coverage and consultant services, which exception shall be in accordance with the requirements for extraordinary unspecifiable services;”).

4. **Describe the informal solicitation of quotations:** NJSIG retained an insurance broker, and this insurance broker is responsible for acting as an independent insurance and risk transfer advisor to NJSIG and for providing unbiased risk transfer advice that is in the best interests of NJSIG and its membership. This insurance broker obtains competitive quotations to ensure NJSIG and its membership are obtaining cost-effective coverage.
5. I have reviewed the rules of the Division of Local Government Services pursuant to N.J.A.C. 5:34-2.1, et seq. and certify that the proposed contracts may be considered an extraordinary unspecifiable service in accordance with the requirements thereof.

Respectfully submitted,

Jill Deitch, Esq.
(Print Name)

(Signature)

Executive Director
(Title)

New Jersey Schools Insurance Group
Resolution Authorizing the Execution of
Contracts Pursuant to the Public School Contracts Law

(NJSIG No. 0622-06)

WHEREAS, the New Jersey Schools Insurance Group (“NJSIG”) is authorized by N.J.S.A. 18A:18B-1, et seq. to provide risk transfer mechanisms for its members;

WHEREAS, NJSIG requires excess and reinsurance for the 2022-2023 policy year to aid in the transfer of risk for the organization; and,

WHEREAS, such service is in the nature of an exception to the bidding requirements under N.J.S.A. 18A:18A-5(a)(10), “[i]nsurance, including the purchase of insurance coverage and consultant services, which exception shall be in accordance with the requirements for extraordinary unspecifiable services;”

WHEREAS, the Executive Director has executed a Certification pursuant to N.J.A.C. 5:34-2.3(b), which said Certification is attached; and

NOW THEREFORE, BE IT RESOLVED, that:

- 1) NJSIG awards contracts for excess and reinsurance for the 2022-2023 policy year to the following insurance entities:
 - a. Munich Reinsurance America, Inc. (162777-2209776-2022);
 - b. Great American Insurance Company (GVT 867-44-19-29-00), via Apex Insurance Services;
 - c. IronShore (Liberty Mutual Company) (ISPILLSB8BZU002);

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- d. Federal Insurance Company (Chubb) (76438742);
- e. General Reinsurance Corporation (Genesis) (C548);
- f. Great American Insurance Company (2480064), via Apex Insurance Services;
- g. Markel American Insurance Company (MKLM3EUE10194), via Apex Insurance Services;
- h. QBE Specialty Insurance Company (NJS10000-07), via Apex Insurance Services;
- i. Lloyd's of London - LIB – Syndicates 4472, 0033 (2065871479), via Willis Ltd. UK;
- j. National Union Fire Insurance Company of Pittsburgh PA (AIG) (04-842-90-25), via SCR NY;
- k. Chubb (9907-15-88), via Bob McCloskey Insurance,
- l. Safety National Casualty Corporation (SP 4066432);
- m. Beazley Insurance Company, Inc. (V2EA39220201);
- n. Lloyd's of London - TAL - Lead Syndicate 1183, 2623, 623 (B128423873W22), via BMS;
- o. Sompo International (B128423702W22), via BMS;

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- p. Zurich American Insurance Company (XPP 0156334-04), via BMS;
- q. Lex-London a Division of American International Group UK Ltd.
(B128423638W22), via BMS;
- r. Westfield Specialty Insurance Company (PAR-00008K2), via BMS;
- s. StarStone Specialty Insurance Company (D87953221CSP), via BMS;
- t. AXIS Surplus Insurance Company (EAF796480-22), via BMS;
- u. Liberty Specialty Markets Bermuda Ltd. (LSMAPR242068A), via BMS;
- v. Lloyd's of London - MMX - Lead Syndicate 2010, 1183
(B128423790W22), via BMS;
- w. Lloyd's of London - APL - Lead Syndicate 1969, 1886, 0033, 9417, 1618,
2987 (B128423707W22), via BMS;
- x. The Princeton Excess & Surplus Lines Ins. Co. (Munich) (N3-A3-PP-
0000005-04), via BMS;
- y. Everest Indemnity Insurance Company (CA3P006866-221), via BMS;
- z. Starr Surplus Lines Ins. Company (SLSTPTY11606522), via BMS;
- aa. Allied World Assurance Company, Ltd. (P044411/005), via BMS;
- bb. Indian Harbor Insurance Company (US00090549PR22A), via BMS;

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- cc. Pennsylvania Manufacturers' Assoc. Ins. Company (822200 1161355),
via BMS;
- dd. Tokio Marine America Insurance Company (LCP 6481198-03), via BMS;
- ee. Markel Bermuda Ltd. (MKLB8XPR000119), via BMS;
- ff. General Security Indemnity Company of Arizona (FA0098206-2022-1),
via BMS;
- gg. Crum & Forster Specialty Insurance Company (PPP-911393), via BMS;
- hh. HDI Global Specialty SE, UK Branch (B128423768W22), via BMS;
- ii. Argo Re Ltd (P152537), via BMS;
- jj. Beazley Lloyd's Syndicates 2623/623 (W2E5FA220201), via BMS;
- kk. Partner Re (B128424148W22), via BMS;
- ll. Alcor Lloyd's Beat Syndicate #4242 (22ALC555850A), via BMS;
- mm. Starr Surplus Lines Insurance Company (SLSTPTY11606522), via
BMS;
- nn. Continental Casualty Company (RMP - 6023345954), via BMS;
- oo. Evanston Insurance Company (MKLV2XPR000794), via BMS;
- pp. Lloyd's of London - CNP - Lead Syndicate 4444 (B65935DAA), via
BMS;

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- qq. Endurance American Specialty Insurance Company (ARP30001029903),
via BMS;
- rr. Lloyd's of London - NOA - Lead Syndicate #3902 (B128423828W22),
via BMS;
- ss. Great Lakes Insurance SE, UK Branch (B128423990W22), via BMS;
- tt. Lancashire Insurance Company UK Ltd. (B128423830W22), via BMS;
- uu. Lloyd's of London - ARK - Lead Syndicate 4020 (B128423829W22), via
BMS;
- vv. RSUI Indemnity Company (NHD923928), via BMS;
- ww. Hamilton Re, Ltd. (PX22-6125-01), via BMS;
- xx. Chubb Bermuda Insurance Ltd. (NJSIG01591P04), via BMS;
- yy. Lloyd's of London - HAM - Lead Syndicate 4000, 0609
(B128423831W22), via BMS;
- zz. Lloyd's of London - IGO - Lead Syndicate 1301, 4899
(B128423977W22), via BMS; and,
- aaa. Liberty Mutual Insurance Company (MQ2-L9L-460890-022), via
BMS.

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- 2) The Executive Director is hereby authorized to execute contracts with the above-referenced service providers;
- 3) These contracts are awarded in accordance with the Public School Contracts Law, N.J.S.A. 18A:18A-1, et seq.;
- 4) A notice of this action shall be published once in the official newspaper designated by the New Jersey Schools Insurance Group.

I certify that the foregoing is a true copy of a Resolution passed by the New Jersey Schools Insurance Group at the meeting duly held on the 15th day of June, 2022.

New Jersey Schools Insurance Group

By: _____
Christopher Russo, Ed.D., Chairperson

Board Secretary
Use Only

DATE:

MOVED BY:

SECONDED BY:

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VOTE: