



New Jersey Schools Insurance Group
6000 Midlantic Drive, Suite 300 North
Mount Laurel, New Jersey 08054
www.njsig.org

Board of Trustees Meeting June 21, 2023
Action Item
Excess, reinsurance and group insurance for the 2023-2024 policy year
NJSIG No. 0623-05

At the March 20, 2023, the Board of Trustees authorized the binding of reinsurance coverage at a cost not to exceed \$ 60,124,221 based on expiring exposure data. Further, the Board of Trustees authorized the Executive Director to renew with alternative responsible carriers if the terms and conditions offered by those carriers provide a clear advantage in member pricing or coverage terms.

Based on that authorization, and with the help of NJSIG's insurance broker, NJSIG has obtained quotations for reinsurance and excess insurance where necessary for all appropriate lines of coverage. NJSIG's insurance broker estimates that the approximate premium due based on these proposed contracts would be \$55,321,483. This number is only approximate because, as NJSIG members' exposures change, the amount of premium due under these policies will change as well.

As previously indicated, the market for reinsurance and excess insurance is "hardening." However, despite the unfavorable market conditions, we have been able to keep the total cost below the March 20, 2023 estimate by aggressively marketing NJSIG's program to multiple carriers.

Recommended Resolution: To approve the award of contracts to the insurance entities identified in the attached resolution.

New Jersey Schools Insurance Group
Resolution Authorizing the Execution of
Contracts Pursuant to the Public School Contracts Law

(NJSIG No. 0623-05)

WHEREAS, the New Jersey Schools Insurance Group (“NJSIG”) is authorized by N.J.S.A. 18A:18B-1, et seq. to provide risk transfer mechanisms for its members;

WHEREAS, NJSIG requires excess and reinsurance for the 2023-2024 policy year to aid in the transfer of risk for the organization; and,

WHEREAS, such service is in the nature of an exception to the bidding requirements under N.J.S.A. 18A:18A-5(a)(10), “[i]nsurance, including the purchase of insurance coverage and consultant services, which exception shall be in accordance with the requirements for extraordinary unspecifiable services;”

WHEREAS, the Executive Director has executed a Certification pursuant to N.J.A.C. 5:34-2.3(b), which said Certification is attached; and

NOW THEREFORE, BE IT RESOLVED, that:

- 1) NJSIG awards contracts for excess and reinsurance for the 2023-2024 policy year to the following insurance entities, listed by carrier number:
 - 1) Munich Reinsurance America, Inc. (162777-2209776-2023);
 - 2) Great American Insurance Company (GVT 867-44-19-30-00);
 - 3) Ascot Specialty Insurance Company (ENPR2310000991-01);
 - 4) Federal Insurance Company (76438742), via Chubb;

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- 5) General Reinsurance Corporation (C548-23), via Genesis RE;
- 6) Great American Insurance Company (2480064), via Apex Insurance Services;
- 7) Markel American Insurance Company (MKLM3EUE101233), via Apex Insurance Services;
- 8) Lexington Insurance Company (038248348-00), via Apex Insurance Services;
- 9) Lloyd's of London - LIB – Lead Syndicate # 4472 (B080110826L23), via Willis Ltd. UK;
- 10) National Union Fire Insurance Company of Pittsburgh PA (04-842-90-25), via SCR NY;
- 11) Bob McCloskey Insurance (9907-15-88);
- 12) Safety National Casualty Corporation (SP 4066432);
- 13) Beazley Insurance Company, Inc. (V2EA39230301);
- 14) Lloyd's of London - TAL - Lead Syndicate # 1183 (B128423873W23), via BMS;
- 1) Zurich American Insurance Co (XPP 0156334-05);

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- 2) Lex-London, as a Division of American International Group (B128423638W23), via BMS;
- 3) Westfield Specialty Insurance Company (PAR-00008K2-01), via Amwins;
- 4) StarStone Specialty Insurance Company (D87953232CSP), via Amwins;
- 5) AXIS Surplus Insurance Company (EAF796480-23), via Amwins;
- 6) Lloyd's of London - MMX - Lead Syndicate #2010 (B128423790W23), via BMS;
- 7) Endurance Worldwide Ins Ltd. (B128423702W23), via BMS;
- 8) Lloyd's of London - Kiln - Lead Syndicate #0510 (B128427820W23), via BMS;
- 9) Lloyd's of London - QBE - Lead Syndicate #1886 (B128427702W23), via BMS;
- 10) Lloyd's of London - APL - Lead Syndicate #1969 (B128423707W23), via BMS;
- 11) The Princeton Excess & Surplus Lines Ins. Co. (N3-A3-PP-0000005-05), via Munich;
- 12) Starr Surplus Lines Ins Co (SLSTPTY11785923);

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- 13) Allied World Assurance Co Ltd (P044411/006);
- 14) Mitsui Sumitomo Insurance Co. (Europe) Ltd. (B128427695W23), via
BMS;
- 15) Indian Harbor Ins Co (US00090549PR23A) via Amwins;
- 16) Pennsylvania Manufacturers Assoc Ins Co. (822300 1161355) via Old
Republic;
- 17) Argo Re Ltd. (P155620);
- 18) Markel Bermuda Ltd. (MKLB8XPR000226);
- 19) Markel Bermuda Ltd. (MKLB8XPR000226);
- 20) Tokio Marine America Ins Co (LCP 6481198-04);
- 21) General Security Indemnity Co of Arizona (FA0098206-2023-1) via
SCOR;
- 22) Crum & Forster Specialty Ins Co (PPP-911692), via Amwins;
- 23) Beazley Lloyds Syndicate #'s 2623/623 (W2E5FA230301);
- 24) Partner Reinsurance Europe SE (B128424148W23) via BMS;
- 25) Houston Casualty Company (UK Branch), LIRMA H5100
(B128427701W23), via BMS;
- 26) Alcor Lloyd's Beat Syndicate #4242 (23ALC700630A);

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- 27) Starr Surplus Lines Ins Co (SLSTPTY11785923);
- 28) Columbia Casualty Company (RMP 6023345949), via CNA;
- 29) Evanston Ins Company (MKLV2XPR001544), via Amwins;
- 30) Lloyd's of London - CNP - Lead Syndicate #4444 (B65935EAA), via
Canopus;
- 31) Endurance American Specialty Ins Co (ARP30001029904), via Sompo;
- 32) Lloyd's of London - NOA - Lead Syndicate #3902 (B128423828W23),
via BMS;
- 33) Great Lakes Insurance SE, UK Branch (B128423990W23), via BMS;
- 34) Lloyd's of London - LAN - Lead Syndicate #L0205 (B128423830W23),
via BMS;
- 35) Allianz Global Corporate and Specialty SE (B128423829W23), via BMS;
- 36) Hamilton Re Ltd (PX23-6125-01);
- 37) Liberty Specialty Markets Bermuda Ltd. (LSMAPR349338A);
- 38) Mitsui Sumitomo Insurance Co of America (EXP7001213), via Amwins;
- 39) Convex Ins UK Ltd. (B128423829W23), via BMS;
- 40) Lloyd's of London - CHN - #2015 (B128423829W23), via BMS;

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- 41) Lloyd's of London - ARK - Lead Syndicate #4020 (B128423829W23),
via BMS;
 - 42) RSUI Indemnity Company (NHD932342), via Amwins;
 - 43) Liberty Mutual Ins Co (MQ2-L9L-460890-023);
 - 44) Chubb Bermuda Ins Ltd. (NJSIG01591P05);
 - 45) Alchemy Underwriting Ltd (B128427848W23), via BMS;
 - 46) Fidelis Underwriting Ltd. (B128427849W23), via BMS;
 - 47) Lloyd's of London - HAM - Lead Syndicate #4000 (B128423831W23);
via BMS;
 - 48) Lloyds of London - AXS - #1686 (B128427832W23), via BMS;
 - 49) Chubb Bermuda Ins Ltd. (NJSIG01591P05); and
 - 50) Chubb Bermuda Ins Ltd. (NJSIG01591P05).
- 2) The Executive Director is hereby authorized to execute contracts with the
above-referenced service providers;
 - 3) These contracts are awarded in accordance with the Public School Contracts
Law, N.J.S.A. 18A:18A-1, et seq.;
 - 4) A notice of this action shall be published once in the official newspaper
designated by the New Jersey Schools Insurance Group.

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I certify that the foregoing is a true copy of a Resolution passed by the New Jersey Schools Insurance Group at the meeting duly held on the 21st day of June, 2023.

New Jersey Schools Insurance Group

By: _____
Christopher Russo, Ed.D., Chairperson

Board Secretary
Use Only

DATE:

MOVED BY:

SECONDED BY:

VOTE:

New Jersey Schools Insurance Group
Certification pursuant to N.J.A.C. 5:34-2.3(b)

To: New Jersey Schools Insurance Group Board of Trustees

From: Jill Deitch, Esq.
Executive Director

Date: June 19, 2023

Subject: Insurance, including the purchase of insurance coverage and consultant services

This is to request an award of a contract without the receipt of formal bids as insurance, including the purchase of insurance coverage and consultant services, N.J.S.A. 18A:18A-5(a)(10). I do hereby certify to the following:

1. **Provide a clear description of the nature of the work to be done:**
Excess and reinsurance coverage for the lines of coverage offered to members of the New Jersey Schools Insurance Group.
2. **Describe in detail why the contract meets the provisions of the statute and rules:** N.J.S.A. 18A:18A-5(a)(10) (“Insurance, including the purchase of insurance coverage and consultant services, which exception shall be in accordance with the requirements for extraordinary unspecifiable services;”).
3. **The service(s) is of such a specialized and qualitative nature that the performance of the service(s) cannot be reasonably described by written specifications because:** N.J.S.A. 18A:18A-5(a)(10)

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Certification pursuant to N.J.A.C. 5:34-2.3(b)

(“Insurance, including the purchase of insurance coverage and consultant services, which exception shall be in accordance with the requirements for extraordinary unspecifiable services;”).

4. **Describe the informal solicitation of quotations:** NJSIG retained an insurance broker, and this insurance broker is responsible for acting as an independent insurance and risk transfer advisor to NJSIG and for providing unbiased risk transfer advice that is in the best interests of NJSIG and its membership. This insurance broker obtains competitive quotations to ensure NJSIG and its membership are obtaining cost-effective coverage.

5. I have reviewed the rules of the Division of Local Government Services pursuant to N.J.A.C. 5:34-2.1, et seq. and certify that the proposed contracts may be considered an extraordinary unspecifiable service in accordance with the requirements thereof.

Respectfully submitted,

Jill Deitch, Esq.
(Print Name)


(Signature)

Executive Director
(Title)