

New Jersey Schools Insurance Group 6000 Midlantic Drive, Suite 300 North Mount Laurel, New Jersey 08054 www.njsig.org

Board of Trustees Meeting of June 15, 2022 Accounting/Finance Report

ACCOUNTING DEPARTMENT PROCESSES:

(1) Billing & Accounts Receivable Processes: NJSIG's Accounting
Department processed \$136.5 million of 2021/2022 renewal gross member
contributions and endorsements in the PeopleSoft Billing Module as of the
date of this report (6/9/2022). The Accounting Department's billing and
accounts receivable data is current with all policies that were bound and
exported from the Underwriting system (Navrisk). In addition, the
Accounting Department continues to invoice NJSIG's members in the
PeopleSoft Billing system for monthly Workers Compensation installments
and miscellaneous endorsements as the billing data is exported from Navrisk.
The Accounting Department collected and applied \$133.4 million of
members' contribution deposits (to date) for the 2021/2022 fiscal year.
Collections of NJSIG member contributions are kept current with the
Accounting Department's issuance of NJSIG member statements on the 15th
of each month.

(2) Accounts Payable: All accounts payable vouchers and payments are current. The Accounting Department processed \$13.8 million of broker commissions as part of the direct bill procedures during the 2021/2022 fiscal year

- FINANCIAL REPORTS:

Please find the attached financial reports for the 04/2022 and 05/2022. The 05/31/2022 Investment & Cash reports are included as well.

- SPECIAL PROJECTS:

The following are descriptions of the additional, current accounting projects:

- (1) 2022/2023 Budget: The 2022/2023 budget was communicated to NJSIG members prior to this meeting. The budget presented at this meeting reflects no changes to the budget that was accepted as the first reading at the May meeting. The final budget presented at this meeting as the second reading/action item includes the independent actuaries' budget opinion. The trustees will be asked to pass a resolution to accept/adopt this as NJSIG's FY 2022/2023 budget. NJSIG will file this adopted budget with NJ Department of Banking and Insurance subsequent to NJSIG's board resolution. Please review the budget for discussion and for any final questions at this meeting.
- (2) <u>2021 COVID-19 Member Contribution Return:</u> The Accounting Department and the IT Department are currently testing a new PeopleSoft accounting

system process that was developed by an independent consultant to apply the 2021 COVID-19 credits to members' 2022/2023 renewal invoices and to process member refund credit checks in the PeopleSoft accounting system. Once testing is successfully completed, the intention will be to move this customization into PeopleSoft production for its application as part of the 2022/2023 renewal invoicing process. These efforts and this streamlined system will then be used as the base to further expand processing and reporting capabilities and develop an automated system for the implementation of NJSIG's future surplus return program.

(3) Claims Dept. Financial Reporting: The Accounting Department has assumed most of the accounting and financial reporting responsibilities previously performed by multiple Claims Department staff. The transition of these functions continue to present the need for additional resources to professionally perform and manage the functions. Any claims accounting functions performed by the Accounting Department or Claims Department staff will be managed by Claims Accounting Supervisor, Rebecca Fabiano. In addition to the changes and new hires that I have presented to you at prior board meetings, we are now working with the Claims Manager and the Claims Supervisors to determine the most efficient and streamlined process for transitioning more of the accounting/financial functions from Claims Department staff to Accounting Claims Department staff. All of the Claims Accounting Staff will work independently of the Claims Department (and will be under the direction of the Chief Financial Officer). However, the Claims Accounting Staff will work with the Claims Department staff to resolve issues, supervise and improve workflow, assist with policy and procedures

changes/implementation, and make recommendations for improved internal control processes.

(4) FY2021/2022 Financial Audit: I reached out to Bowman & Bowman to start planning for the 2021/2022 fiscal year end audit. Typically, the auditors' fieldwork starts in early August. Each year NJSIG is required to file with NJ's Department of Banking and Insurance (DOBI) the NJSIG Generally Accepted Accounting Principles (GAAP) financials and the NJSIG statutory schedules. The NJSIG GAAP financials are prepared by NJSIG and audited by an independent auditor. The NJSIG statutory schedules have historically been prepared by the independent auditor. This fiscal year end, I will be working with the auditors to transition the preparation of the statutory schedules from the independent auditor to the NJSIG Accounting Department.

Thank you,
Michele Carosi
Chief Financial Officer

N J S I G SUMMARY OF CASH AND INVESTMENTS AS OF 5/31/2022

CASH & CASH EQUIVALENTS:

Petty Cash	\$190.66
Cash Mgmt. Fund - N.J. State	\$372,937.77
Concentration Acct (TD Bank)	\$0.00
Claims Acct (TD Bank)	\$0.00
Concentration Acct (Investors)	\$217,784,995.35
Operating Acct (Investors)	(\$94,771.94)
Claims Acct (Investors)	(\$2,394,903.53)
Payroll Acct (Investors)	\$3.04
Assessmnt Collection Acct(INV)	(\$661,153.48)
Money Market (WT)	\$16,603.65

TOTALS AS OF 5/31/2022 \$215,023,901.52

INVESTMENTS:

(Including amortization of premiums/discounts & excluding market value adjustments)

		<u>AMORTIZED</u>		
	<u>MATURITY</u>	PREMIUM/DISCOUNT	TOTAL MARKET	<u>% OF</u>
	<u>AMOUNT</u>	<u>VALUE</u>	<u>VALUE</u>	<u>INVEST</u>
0 TO 12 MONTHS	\$128,345,000	(\$162,347)	\$127,193,010	67%
12 TO 24 MONTHS	\$62,930,000	\$0	\$61,322,526	33%
24 TO 36 MONTHS	\$0			
36 TO 48 MONTHS	\$0			
48 TO 60 MONTHS	\$0			
TOTALS	\$191,275,000	(\$162,347)	\$188,515,536	100%

	5/31/2022 ASH EQUIVALENTS	\$215,023,902
INVESTME	NIS TOTAL	\$188,515,536
	IOIAL	

6/30/2022

VALUED AS OF:

5/31/2022

	investment	Detail Report			# of dove	Amorti-
Purchase Date	Due Date	Description	Maturity /Par Value	Purchase Price	# of days held to maturity	Amortiz. Invest prem/disc
09/10/2020	09/09/2021	UNITED STATES TREASURY BILLS DTD 09/10/2020 Due/09/09/2021 UNITED STATES TREASURY BILLS	\$0	\$0	364	\$0
01/12/2021	12/30/2021	DTD 12/31/2020 Due/12/30/2021 UNITED STATES TREASURY BILLS	\$0	\$0	352	\$0
1/31/2022	5/19/2022	DTD 05/20/2021 Due 05/19/2022 UNITED STATES TREASURY BILLS DTD 12/02/2021 Due	\$0	\$0	108	\$0
5/05/2022	6/02/2022	06/02/202205/19/2022 UNITED STATES TREASURY BILLS	\$9,775,000	\$9,771,579	28	\$0
1/31/2022	6/16/2022	DTD 06/17/2021 Due 06/16/2022 UNITED STATES TREASURY BILLS	\$6,200,000	\$6,192,711	136	\$0
5/19/2022	6/21/2022	DTD 02/22/2022 Due 06/21/2022 UNITED STATES TREASURY BILLS	\$6,230,000	\$6,226,731	33	\$0
1/31/2022	7/28/2022	DTD 01/27/2022 Due 07/28/2022 UNITED STATES TREASURY BILLS	\$6,300,000	\$6,286,450	178	\$0
12/30/2021	12/29/2022	DTD 12/30/2021 Due/12/29/2022	\$9,580,000	\$9,544,402	364	\$0
	TOTAL CAS	SH EQUIVALENTS	\$38,085,000	\$38,021,873	- -	
12/16/2019	07/31/2021	UNITED STATES TREASURY NOTES DTD 07/31/2016 1.125% 7/31/2021 UNITED STATES TREASURY NOTES	\$0	\$0	593	\$0
11/15/2019	08/31/2021	DTD 08/30/2016 1.125% 8/31/2021 UNITED STATES TREASURY NOTES	\$0	\$0	655	\$0
10/01/2019	09/30/2021	DTD 09/30/2016 1.125% 9/30/2021 UNITED STATES TREASURY NOTES	\$0	\$0	730	\$0
10/01/2019	10/31/2021	DTD 10/31/2019 1.5% 10/31/2021 UNITED STATES TREASURY NOTES	\$0	\$0	761	\$0
12/02/2019	11/30/2021	DTD 11/30/2019 1.5% 11/30/2021 UNITED STATES TREASURY NOTES	\$0	\$0	729	\$0
01/31/2020	01/31/2022	DTD 1/31/2020 1.375% 1/31/2022 UNITED STATES TREASURY NOTES	\$0	\$0	731	\$0
02/18/2020	01/31/2022	DTD 1/31/2020 1.375% 1/31/2022 UNITED STATES TREASURY NOTES	\$0	\$0	713	\$0
		DTD 4/30/2020 0.125% 4/30/2022 UNITED STATES TREASURY NOTES	\$0	\$0	571	\$0
11/03/2020	09/30/2022	DTD 9/30/2020 0.125% 9/30/2022	\$4,800,000	\$4,795,688	696	(\$3,557)

6/30/2022

VALUED AS OF:

5/31/2022

	investment	ретан кероп				
Purchase Date	Due Date	Description	Maturity /Par Value	Purchase Price	# of days held to maturity	Amortiz. Invest prem/disc
11/03/2020	10/31/2022	UNITED STATES TREASURY NOTES DTD 10/31/2020 0.125% 10/31/2022 UNITED STATES TREASURY NOTES	\$4,800,000	\$4,795,875	727	(\$3,257)
11/12/2020	10/31/2022	DTD 10/31/2020 0.125% 10/31/2022 UNITED STATES TREASURY NOTES	\$4,900,000	\$4,895,406	718	(\$3,615)
12/10/2020	11/30/2022	DTD 11/30/2020 0.125% 11/30/2022 UNITED STATES TREASURY NOTES	\$9,400,000	\$9,396,328	720	(\$2,744)
02/01/2021	12/31/2022	DTD 11231/2020 0.125% 12/31/2022 UNITED STATES TREASURY NOTES	\$9,315,000	\$9,318,275	698	\$2,271
03/01/2021	1/31/2023	DTD 1/31/2021 0.125% 1/31/2023 UNITED STATES TREASURY NOTES	\$9,625,000	\$9,623,872	701	(\$734)
03/31/2021	1/31/2023	DTD 1/31/2021 0.125% 1/31/2023 UNITED STATES TREASURY NOTES	\$3,100,000	\$3,099,273	671	(\$462)
03/01/2021	2/28/2023	DTD 2/28/2021 0.125% 2/28/2023 UNITED STATES TREASURY NOTES	\$9,650,000	\$9,648,869	729	(\$707)
03/31/2021	2/28/2023	DTD 2/28/2021 0.125% 2/28/2023 UNITED STATES TREASURY NOTES	\$3,100,000	\$3,098,910	699	(\$666)
3/25/2021	3/31/2023	DTD 3/31/2021 0.125% 3/31/2023 UNITED STATES TREASURY NOTES	\$9,420,000	\$9,417,056	736	(\$1,728)
3/31/2021	3/31/2023	DTD 3/31/2021 0.125% 3/31/2023 UNITED STATES TREASURY NOTES	\$3,100,000	\$3,098,668	730	(\$779)
4/30/2021	4/30/2023	DTD 4/30/2021 0.125% 4/30/2023 UNITED STATES TREASURY NOTES	\$9,400,000	\$9,392,656	730	(\$4,296)
6/02/2021	5/31/2023	DTD 5/3012021 0.125% 5/31/2023 UNITED STATES TREASURY NOTES	\$9,650,000	\$9,646,607	728	(\$1,696)
6/30/2021	6/30/2023	DTD 6/3012021 0.125% 6/30/2023 UNITED STATES TREASURY NOTES	\$10,345,000	\$10,319,138	730	(\$11,868)
8/03/2021	7/31/2023	DTD 7/312021 0.125% 7/31/2023 UNITED STATES TREASURY NOTES	\$9,780,000	\$9,771,213	727	(\$3,638)
9/09/2021	08/15/2023	DTD 815/2020 0.125% 8/15/2023 UNITED STATES TREASURY NOTES	\$5,050,000	\$5,042,307	705	(\$2,881)
8/31/2021	8/31/2023	DTD 8/312021 0.125% 8/31/2023 UNITED STATES TREASURY NOTES	\$9,350,000	\$9,335,040	730	(\$5,595)
9/30/2021	9/30/2023	DTD 9/302/021 0.250% 9/30/2023 UNITED STATES TREASURY NOTES	\$9,265,000	\$9,258,124	730	(\$2,289)
11/01/2021	10/31/2023	DTD 10/31/2021 0.375% 10/31/2023 UNITED STATES TREASURY NOTES	\$9,800,000	\$9,772,438	729	(\$8,015)
11/30/2021	11/15/2023	DTD 11/15/2020 0.250% 11/15/2023	\$9,340,000	\$9,298,043	715	(\$10,739)

6/30/2022

VALUED AS OF: 5/31/2022

SOURCE: Wilmington Trust Statements:

Account Detailed Summary Report

Investment Detail Report

Purchase Date	Due Date	Description	Maturity /Par Value	Purchase Price	# of days held to maturity	Amortiz. Invest prem/disc
	TOTAL US TREASURIE	s	\$153,190,000	\$153,023,786	 	(\$66,994)
			\$191,275,000	\$191,045,658		(\$66,994)

VALUED AS OF:

SOURCE: Wilmington Trust Statements: Account Detailed Summary Report

	Investment Detail Report		PAR VALUE AS OF:		5/31/2022 Three Year	Four Year	Five Year
Purchase Date	Due Date	Description		Two Year To Maturity Date	To Maturity Date	To Maturity Date	To Maturity Date
	00/00/0004	UNITED STATES TREASURY BILLS					
09/10/2020	09/09/2021	DTD 09/10/2020 Due/09/09/2021 UNITED STATES TREASURY BILLS	0.00				
01/12/2021	12/30/2021		0.00				
		UNITED STATES TREASURY BILLS					
1/31/2022	5/19/2022	DTD 05/20/2021 Due 05/19/2022	0.00				
		UNITED STATES TREASURY BILLS DTD 12/02/2021 Due					
5/05/2022	6/02/2022	06/02/202205/19/2022	9,775,000.00				
3/03/2022	0/02/2022	UNITED STATES TREASURY BILLS	3,773,000.00				
1/31/2022	6/16/2022	DTD 06/17/2021 Due 06/16/2022	6,200,000.00				
		UNITED STATES TREASURY BILLS					
5/19/2022	6/21/2022	DTD 02/22/2022 Due 06/21/2022	6,230,000.00				
4/24/2022	7/28/2022	UNITED STATES TREASURY BILLS DTD 01/27/2022 Due 07/28/2022	0 200 000 00				
1/31/2022	1/28/2022	UNITED STATES TREASURY BILLS	6,300,000.00				
12/30/2021	12/29/2022	DTD 12/30/2021 Due/12/29/2022	9,580,000.00				
	TOTAL CAS	SH EQUIVALENTS	\$38,085,000	\$0	<u>.</u>		
		LINITED OTATEO TDE ACUDY NOTES					
12/16/2010	07/31/2021	UNITED STATES TREASURY NOTES DTD 07/31/2016 1.125% 7/31/2021	0.00				
12/10/2019	01/31/2021	UNITED STATES TREASURY NOTES	0.00				
11/15/2019	08/31/2021		0.00				
		UNITED STATES TREASURY NOTES					
10/01/2019	09/30/2021		0.00				
10/01/2010	10/31/2021	UNITED STATES TREASURY NOTES DTD 10/31/2019 1.5% 10/31/2021	0.00				
10/01/2019	10/31/2021	UNITED STATES TREASURY NOTES	0.00				
12/02/2019	11/30/2021		0.00				
		UNITED STATES TREASURY NOTES					
01/31/2020	01/31/2022	DTD 1/31/2020 1.375% 1/31/2022	0.00				
00/40/2020	04/04/0000	UNITED STATES TREASURY NOTES	0.00				
02/18/2020	01/31/2022	DTD 1/31/2020 1.375% 1/31/2022 UNITED STATES TREASURY NOTES	0.00				
10/06/2020	04/30/2022	DTD 4/30/2020 0.125% 4/30/2022	0.00				
		UNITED STATES TREASURY NOTES					
11/03/2020	09/30/2022	DTD 9/30/2020 0.125% 9/30/2022	4,800,000.00				

VALUED AS OF:

SOURCE: Wilmington Trust Statements: Account Detailed Summary Report

	Investment Detail Report		PAR VALUE AS OF:		5/31/2022 Three Year	Four Year	Five Year
Purchase Date	Due Date	Description		Two Year To Maturity Date			To Maturity Date
		UNITED STATES TREASURY NOTES DTD 10/31/2020 0.125% 10/31/2022	4,800,000.00				
11/00/2020	10/01/2022	UNITED STATES TREASURY NOTES	4,000,000.00				
11/12/2020	10/31/2022	DTD 10/31/2020 0.125% 10/31/2022	4,900,000.00				
,,	. 0, 0 ., 2022	UNITED STATES TREASURY NOTES	.,000,000.00				
12/10/2020	11/30/2022	DTD 11/30/2020 0.125% 11/30/2022	9,400,000.00				
		UNITED STATES TREASURY NOTES					
02/01/2021	12/31/2022	DTD 11231/2020 0.125% 12/31/2022	9,315,000.00				
		UNITED STATES TREASURY NOTES					
03/01/2021	1/31/2023	DTD 1/31/2021 0.125% 1/31/2023	9,625,000.00				
		UNITED STATES TREASURY NOTES					
03/31/2021	1/31/2023	DTD 1/31/2021 0.125% 1/31/2023	3,100,000.00				
		UNITED STATES TREASURY NOTES					
03/01/2021	2/28/2023	DTD 2/28/2021 0.125% 2/28/2023	9,650,000.00				
		UNITED STATES TREASURY NOTES					
03/31/2021	2/28/2023	DTD 2/28/2021 0.125% 2/28/2023	3,100,000.00				
		UNITED STATES TREASURY NOTES					
3/25/2021	3/31/2023	DTD 3/31/2021 0.125% 3/31/2023	9,420,000.00				
		UNITED STATES TREASURY NOTES					
3/31/2021	3/31/2023	DTD 3/31/2021 0.125% 3/31/2023	3,100,000.00				
		UNITED STATES TREASURY NOTES					
4/30/2021	4/30/2023	DTD 4/30/2021 0.125% 4/30/2023	9,400,000.00				
		UNITED STATES TREASURY NOTES					
6/02/2021	5/31/2023	DTD 5/3012021 0.125% 5/31/2023	9,650,000.00				
		UNITED STATES TREASURY NOTES					
6/30/2021	6/30/2023	DTD 6/3012021 0.125% 6/30/2023		10,345,000.00			
0/00/0004	7/04/0000	UNITED STATES TREASURY NOTES		0.700.000.00			
8/03/2021	7/31/2023	DTD 7/312021 0.125% 7/31/2023		9,780,000.00			
0/00/0004	00/45/0000	UNITED STATES TREASURY NOTES DTD 815/2020 0.125% 8/15/2023		5 050 000 00			
9/09/2021	08/15/2023	UNITED STATES TREASURY NOTES		5,050,000.00			
0/24/2024	8/31/2023	DTD 8/312021 0.125% 8/31/2023		0.250.000.00			
8/31/2021	8/31/2023	UNITED STATES TREASURY NOTES		9,350,000.00			
9/30/2021	9/30/2023	DTD 9/302/021 0.250% 9/30/2023		0.265.000.00			
3/30/2021	3/30/2023	UNITED STATES TREASURY NOTES		9,265,000.00			
11/01/2021	10/31/2022	DTD 10/31/2021 0.375% 10/31/2023		9,800,000.00			
11/01/2021	10/31/2023	UNITED STATES TREASURY NOTES		9,000,000.00			
11/30/2021	11/15/2023	DTD 11/15/2020 0.250% 11/15/2023		9,340,000.00			
				-,- :-,0.00			

VALUED AS OF:

Purchase

Date

SOURCE: Wilmington Trust Statements:

Account Detailed Summary Report

Investment Detail Report

PAR VALUE AS OF:

5/31/2022

Three Year Four Year Five Year
One Year To Two Year To To Maturity To Maturity To Maturity
Due Date Description Maturity Date Maturity Date Date Date

TOTAL US TREASURIES \$90,260,000 \$62,930,000

\$128,345,000 \$62,930,000



NJSIG Balance Sheet For the Period Ended 5/31/2022

	Current Balance	Prior Year
Current Assets:		
CASH IN BANKS	214,977,297.32	217,985,365.75
CASH IN BANKS	214,977,297.32	217,965,365.75
Money Market (WT)	16,603.65	9,526,603.93
Invest Fund US Notes (WT)	153,190,000.20	166,155,000.20
Invest Prem/Disc - Notes (WT)	(99,247.89)	(77,292.77)
Market Value Adjust (WT)	(2,597,116.60)	457,362.19
Invest Fund-US Bills (WT)	38,085,000.00	14,560,000.00
Invest Prem/Disc Bills (WT)	(63,127.46)	(16,167.05)
MARKETABLE SECURITIES	188,532,111.90	190,605,506.50
Reins. Recovery Receivable	0.00	0.00
Reins. Recovery 85/86 Recvb'l	(43,024.61)	(24,922.70)
REINSURANCE RECEIVABLES	(43,024.61)	(24,922.70)
Interest/Divid Recvb'l - WT	78,019.83	396,611.34
INTEREST/DIVIDENDS RECEIVABLES	78,019.83	396,611.34
Legal Settlement Recvb'l	100.00	100.00
MISC ACCOUNTS RECEIVABLES	100.00	100.00
Premium Recyb'l Installments	2,563,764.29	3,004,747.45
Premium Receivable	3,038,792.80	1,680,746.55
PREMIUM RECEIVABLES	5,602,557.09	4,685,494.00
T KEIWIOW KEOLIVADEES	3,002,007.09	4,000,404.00
TOTAL Current Assets	409,147,061.53	413,648,154.89
F&F Original Value	967,232.01	1,846,578.93
Accumulated Depreciation	(791,222.81)	(1,519,821.63)
TOTAL FIXED ASSETS	176,009.20	326,757.30
TOTAL TIALD AGGLTG	170,000.20	020,101.00
Other Assets:		
Prepaid General Insurance	170,013.29	153,078.02
Prepaid Crime Insurance	0.11	0.11
Prepaid General Expenses	67,324.04	75,896.82
Prepaid TPA Expenses	0.00	0.00
PREPAID ASSETS	237,337.44	228,974.95
	201,001.44	220,01 4.00
Unearned Reins Exp	0.00	0.00
Unearned Agent Comm.	0.00	0.00
UNEARNED EXPENSES	0.00	0.00



NJSIG Balance Sheet For the Period Ended 5/31/2022

	Current Balance	Prior Year
OTHER ASSETS	0.00	0.00
<u>-</u>		0.00
GASB68-Defer Out-ChnglnAssump	421,603.00	1,445,992.00
GASB68-DeferOut-ChngProportion	904,457.00	1,531,257.00
GASB68-DeferOut-ExpectvsActual	236,635.00	259,917.00
GASB68-DeferOut-NETDiffProjInv	444,212.00	0.00
GASB68DeferOut-SubsqntContrib	0.00	0.00
DEFERRED OUTFLOWS	2,006,907.00	3,237,166.00
TOTAL OTHER ASSETS	2,244,244.44	3,466,140.95
TOTAL 400FT0	444 507 045 47	447 444 050 44
TOTAL ASSETS	411,567,315.17	417,441,053.14
Accrued Expenses Payable	122,294.69	122,294.69
A/P Module INS01	(1,523.08)	(402.70)
Safety Grant Payable	8,600,743.17	11,092,711.17
Deferred Rent Liability	82,901.39	82,198.86
Federal Income Tax W/H	(5.60)	(5.60)
Medicare - Employer	(1.31)	(1.31)
FSA MED Payable	508.75	(863.39)
FSA Depend Payable TOTAL CURRENT LIABILITIES	(497.54)	(497.54)
TOTAL CORRENT LIABILITIES	8,804,420.47	11,295,434.18
Estimated Unpaid Losses	183,242,000.00	191,332,000.00
Reserve-Unalloc Loss Adjust	9,100,000.00	8,700,000.00
Unearned Premiums	0.00	0.00
Post Retirement Bene Paybl	2,013,962.35	2,162,556.04
Rate Stabilization-ERIC North	593,362.40	593,362.40
Rate Stabilization-ERIC South	334,340.28	99,230.99
Rate Stabilization - ERIC West	197,760.85	197,760.85
Rate Stabilization - BACCEIC	319,325.66	319,325.66
Rate Stabilization - MOCSSIF	320,824.09	320,824.09
Rate Stabilization - NJEIF	547,067.62	437,559.63
TOTAL LONG TERM LIABILITIES	196,668,643.25	204,162,619.66
Pensions Payable	44,468.36	42,572.87
GASB68-Pension Payable	12,995,945.00	14,481,115.00
DCRP Payable	0.00	0.00
403B/T. Rowe Price Payable	0.22	4,496.55
Retro Claims (Cash)	143,961.21	146,260.49
Group Term Life Payable	207.56	204.25
Agent Comm. Payable	332,887.60	430,809.35
TOTAL OTHER LIABILITIES	13,517,469.95	15,105,458.51
TOTAL REINSURANCE PAYABLES	2,019,116.04	1,961,113.16



NJSIG Balance Sheet For the Period Ended 5/31/2022

	Current Balance	Prior Year
TOTAL EXCISE TAX LIABILITIES	4,289.51	(4,833.16)
Member Return Payable FY19/20	0.32	0.32
Member Return Payable FY20/21 TOTAL MEMBER RETURN PAYABLES	6,346,945.00 6,346,945.32	0.00
GASB68-DeferIn-DiffInInvest	0.00	228,590.00
GASB68-DeferIn-ChngIn Proport GASB68-DeferIn-ChngInAssump	240,567.00 5,441,525.00	176,714.00 5,026,349.00
GASB68-DeferIn-ExpectVsActual GASB75-DeferIn-ExpectVSActual	45,959.00 (34.00)	63,971.00 (34.00)
TOTAL DEFERRED INFLOWS	5,728,017.00	5,495,590.00
TOTAL LIABILITIES	233,088,901.54	238,015,382.67
Retained Earnings Fund Balance Year-to-Date Earnings	171,872,736.84 6,605.676.79	139,233,104.69 40,192,565.78
Total Capital	178,478,413.63	179,425,670.47
Total Liabilities and Capital	411,567,315.17	417,441,053.14



NJSIG Income Statement For the Period Ending 5/31/2022

		Actuals YTD	Budget YTD	Actuals Month	Budget Month
	Income:				
	Member Contributions	136,934,769.28	145,029,249.00	1,689.17	0.00
	Retro Accounts Income	0.00	0.00	0.00	0.00
	Total Income	136,934,769.28	145,029,249.00	1,689.17	0.00
	Adjustments:				
	Member Contribution Returns	0.00	0.00	0.00	0.00
4301 4303 4304 4307	Reinsurance Recoveries Accrued Reins Recoveries Subrogation Income Claim Deduct'bl Credit Recoveries & Subro Income	4,306,366.49 (731,560.55) 527,245.13 115,600.00 4,217,651.07	0.00 0.00 0.00 0.00 0.00	2,618,755.06 0.00 40,790.61 0.00 2,659,545.67	0.00 0.00 0.00 0.00 0.00
	Revenue	141,152,420.35	145,029,249.00	2,661,234.84	0.00



NJSIG Income Statement For the Period Ending 5/31/2022

		Actuals YTD	Budget YTD	Actuals Month	Budget Month
	Expenses:				
5102	Salaries-Temporary Employees	7,385.58	25,208.34	0.00	2,291.67
5103	Salaries	5,552,380.06	6,228,808.66	503,910.33	566,255.33
5104	Salaries-Overtime	21,626.91	23,007.42	1,819.98	2,091.58
5106	Deferred Compensation Pay	5,500.00	5,500.00	500.00	500.00
5108	Payroll Tax Expenses	450,189.34	602,792.66	43,738.70	54,799.33
5109	Pension Expense	980,671.00	827,130.34	0.00	75,193.67
5111	Recruiting Costs	2,187.90	1,833.34	0.00	166.67
5112	Post Retirement Bene Exp	0.00	59,301.91	0.00	5,391.08
5113	Employee Medical Benefits	839,397.05	995,324.00	80,185.79	90,484.00
5114	Employee Dental Benefits	59,234.30	66,215.41	5,420.73	6,019.58
5115	Employee Vision Benefits	21,808.01	27,347.84	2,003.38	2,486.17
5118	Employee ST Disab & Other Ins	52,722.33	74,250.00	5,736.78	6,750.00
5119	Defined Contrib Retirement Exp	1,748.15	1,156.84	0.00	105.17
	Personnel Expenses	7,994,850.63	8,937,876.76	643,315.69	812,534.25
5203	Marketing Expenses	3,233.00	6,416.66	1,865.75	583.33
	Member Services Dept Expenses	3,233.00	6,416.66	1,865.75	583.33
5227	Loss Prevention	529.60	1,769.16	52.08	160.83
	Loss Control Dept Expenses	529.60	1,769.16	52.08	160.83
5253	Claims Admin. Expenses	(51.00)	0.00	0.00	0.00
	Claims Dept Expenses	(51.00)	0.00	0.00	0.00
5301	Accounting Fees	0.00	4,583.34	0.00	416.67
5303	Actuary Fees	160,781.54	228,708.34	5.051.74	20,791.67
5305	Loss Control Outside Services	283,431.95	352,458.34	50,155.31	32,041.67
5306	Legal & Professional Fees	13,585.00	68,750.00	1,638.00	6,250.00
5310	Third Party AdminWillis	112,500.00	618,750.00	0.00	56,250.00
00.0	Outside Service Fees	570,298.49	1,273,250.01	56,845.05	115,750.00
	Total Agent Commission Expense	13,997,223.72	13,311,813.00	44.95	0.00
5401	Claims Expense	65,880,926.80	66,379,606.34	12,988,803.71	6,034,509.67
	Claims Expenses	65,880,926.80	66,379,606.34	12,988,803.71	6,034,509.67
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NJSIG Income Statement For the Period Ending 5/31/2022

		Actuals YTD	Budget YTD	Actuals Month	Budget Month
	Reinsurance Expenses	42,530,982.44	43,207,257.25	1,574.93	20,844.75
			_		
5352	IT - Office Equipment Supplies	8,575.16	23,375.00	936.95	2,125.00
5353	Office Equipment Maintenance	10,788.92	14,208.34	152.92	1,291.67
5354	Computer Software Maintenance	248,973.07	319,967.09	19,078.09	29,087.92
	Information Technology Dept Expenses	268,337.15	357,550.42	20,167.96	32,504.58
5702	Depreciation Expense	398,943.45	582,812.09	37,675.36	52,982.92
5702	Dues & Subscriptions	37,587.96	42,945.83	4,195.00	3,904.17
5704	Misc. Bank Fees	95,135.70	95,218.75	0.00	8,656.25
5705	IRS & State Tax/Fees	10.64	0.00	0.00	0.00
5708	Rent Expense	453,876.52	460.860.59	41,500.93	41,896.42
5709	Office Supplies	17,828.23	20,166.66	1,705.78	1,833.33
5710	Office Operating Expenses	45,458.41	63,616.66	3,839.40	5,783.33
5711	Office Leased Expenses	9,736.80	11,000.00	559.38	1,000.00
5715	Group's Insurance Expense	252,646.81	309,452.91	25,211.96	28,132.08
5717	FSA Admin Fee	1,826.00	1,833.34	166.00	166.67
5723	Postage	44,463.55	48,125.00	3,451.33	4,375.00
5727	Employee Seminar Expenses	10,038.99	43,162.15	835.75	3,923.83
5728	Insurance Course Fees	1,820.76	9,533.34	0.00	866.67
5729	Tuition Reimursement	0.00	24,062.50	0.00	2,187.50
5730	Audit Fees	(10,956.00)	68,108.34	0.00	6,191.67
5731	Consulting Fees	173,115.70	263,541.66	6,540.67	23,958.33
5732	Miscellaneous Expenses	4.623.88	5.958.33	204.28	541.67
5733	Disaster Recovery Expenses	90,000.00	82,500.00	0.00	7,500.00
5737	Cell Phone Expense	8,736.03	8,690.00	779.92	790.00
5746	Foreign Excise Tax	107,144.73	113,902.25	7.68	10,354.75
	Business Operating Expenses	1,742,038.16	2,255,490.39	126,673.44	205,044.58
5004	Travel & Dalated Foresce	0.405.00	04 007 50	000.05	0.050.40
5201	Travel & Related Expenses	3,135.80	31,387.59	689.65	2,853.42
5851	Annual Meeting	16,462.11	15,583.34	132.92	1,416.67
5852	Trustee Meeting Expense	445.83	2,750.00	59.67	250.00
	Conferences & Meeting Expenses	20,043.74	49,720.92	882.24	4,520.08
	Total Expenses	133,008,412.73	135,780,750.92	13,840,225.80	7,226,452.08



NJSIG Income Statement For the Period Ending 5/31/2022

		Actuals YTD	Budget YTD	Actuals Month	Budget Month
	Other Revenue and Expenses:				
4414	Interest-NJ Cash Mgmt Fund	284.87	0.00	0.00	0.00
4423	Interest - InvBk Concentration	813,227.87	0.00	75,258.71	0.00
4424	Interest-Invest Fund (WT)	759,606.49	0.00	64,662.86	0.00
4425	Accrued Interest/Divid	(208,381.46)	0.00	(31,722.01)	0.00
	Investment Income	1,364,737.77	0.00	108,199.56	0.00
4501	Unrealized Gain/Loss	(2,851,912.18)	0.00	424,150.02	0.00
	Financial Income	(2,851,912.18)	0.00	424,150.02	0.00
4603	Miscellaneous Income	68.40	0.00	0.00	0.00
4604	Realized Gain/(Loss) Invest-WT	317,277.35	0.00	0.00	0.00
4609	Change in Unrnd Ag Comm	(38,593.17)	0.00	0.00	0.00
4610	Change in Unrnd Reins	(108,381.78)	0.00	0.00	0.00
	Other Revenues	170,370.80	0.00	0.00	0.00
		<u> </u>			
5901	Amortization of Inv. Premiums	221,527.22	0.00	(7,125.43)	0.00
	Investment Expenses	221,527.22	0.00	(7,125.43)	0.00
	Total Other Revenue and Expenses	(1,538,330.83)	0.00	539,475.01	0.00
	Net Revenue	6,605,676.79	9,248,498.08	(10,639,515.95)	(7,226,452.08)



NJSIG Balance Sheet For the Period Ended 4/30/2022

	Current Balance	Prior Year
Current Assets:		
CASH IN BANKS	222,513,562.35	217,797,332.86
Money Market (WT)	9,754,983.79	101,602.90
Invest Fund US Notes (WT)	153,190,000.20	175,580,000.20
Invest Prem/Disc - Notes (WT)	(106,373.32)	(98,690.66)
Market Value Adjust (WT)	(3,021,266.62)	535,313.59
Invest Fund-US Bills (WT)	28,280,000.00	14,560,000.00
Invest Prem/Disc Bills (WT) MARKETABLE SECURITIES	(61,170.46)	(16,167.05)
MARKETABLE SECURITIES	188,036,173.59	190,662,058.98
Reins. Recovery Receivable	0.00	0.00
Reins. Recovery 85/86 Recvb'l	(43,024.61)	(24,922.70)
REINSURANCE RECEIVABLES	(43,024.61)	(24,922.70)
Interest/Divid Recvb'l - WT	109,741.84	292,267.69
INTEREST/DIVIDENDS RECEIVABLES	109,741.84	292,267.69
		_
Misc. Accounts Receivable	0.00	(15,000.00)
Legal Settlement Recvb'l	100.00	100.00
MISC ACCOUNTS RECEIVABLES	100.00	(14,900.00)
Premium Recyb'l Installments	5,127,530.07	6,009,495.58
Premium Receivable	4,187,890.70	3,409,278.19
PREMIUM RECEIVABLES	9,315,420.77	9,418,773.77
TOTAL Current Assets	419,931,973.94	418,130,610.60
F&F Original Value	966,262.61	1,840,271.63
Accumulated Depreciation	(753,547.45)	(1,481,841.79)
TOTAL FIXED ASSETS	212,715.16	358,429.84
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Other Assets:		
Prepaid General Insurance	192,452.22	174,946.31
Prepaid Crime Insurance	0.11	0.11
Prepaid General Expenses	79,764.65	93,862.29
Prepaid TPA Expenses	0.00	0.00
PREPAID ASSETS	272,216.98	268,808.71



NJSIG Balance Sheet For the Period Ended 4/30/2022

	Current Balance	Prior Year
Unearned Reins Exp	0.00	0.00
Unearned Agent Comm.	0.00	0.00
UNEARNED EXPENSES	0.00	0.00
OTHER ASSETS	0.00	0.00
GASB68-Defer Out-ChngInAssump	421,603.00	1,445,992.00
GASB68-DeferOut-ChngProportion	904,457.00	1,531,257.00
GASB68-DeferOut-ExpectvsActual	236,635.00	259,917.00
GASB68-DeferOut-NETDiffProjInv	444,212.00	0.00
GASB68DeferOut-SubsqntContrib	0.00	0.00
DEFERRED OUTFLOWS	2,006,907.00	3,237,166.00
TOTAL OTHER ASSETS	2,279,123.98	3,505,974.71
TOTAL ASSETS	422,423,813.08	421,995,015.15
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Accrued Expenses Payable	122,294.69	122,294.69
A/P Module INS01	(5,586.30)	(479.49)
Safety Grant Payable	8,600,743.17	11,092,711.17
Deferred Rent Liability	82,901.39	82,198.86
Federal Income Tax W/H	(5.60)	(5.60)
Medicare - Employer	(1.31)	(1.31)
FSA MED Payable	130.62	(1,476.34)
FSA Depend Payable	(497.54)	(497.54)
TOTAL CURRENT LIABILITIES	8,799,979.12	11,294,744.44
Estimated Unpaid Losses	183,242,000.00	191,332,000.00
Reserve-Unalloc Loss Adjust	9,100,000.00	8,700,000.00
Unearned Premiums	0.00	0.00
Post Retirement Bene Paybl	2,015,482.92	2,162,556.04
Rate Stabilization-ERIC North	593,362.40	593,362.40
Rate Stabilization-ERIC South	334,340.28	99,230.99
Rate Stabilization - ERIC West	197,760.85	197,760.85
Rate Stabilization - BACCEIC	319,325.66	319,325.66
Rate Stabilization - MOCSSIF	320,824.09	320,824.09
Rate Stabilization - NJEIF	547,067.62	437,559.63
TOTAL LONG TERM LIABILITIES	196,670,163.82	204,162,619.66
Pensions Payable	43,026.63	42,549.63
GASB68-Pension Payable	12,995,945.00	14,481,115.00
DCRP Payable	0.00	0.00
403B/T. Rowe Price Payable	3,916.22	4,396.55



NJSIG Balance Sheet For the Period Ended 4/30/2022

	Current Balance	Prior Year
Retro Claims (Cash)	146,431.17	143,974.16
Group Term Life Payable	145.16	204.25
Agent Comm. Payable	549,491.12	916,365.18
TOTAL OTHER LIABILITIES	13,738,955.30	15,588,604.77
TOTAL REINSURANCE PAYABLES	2,017,541.11	1,961,113.16
TOTAL EXCISE TAX LIABILITIES	4,281.83	(4,833.16)
Member Return Payable FY19/20	0.32	0.32
Member Return Payable FY20/21	6,346,945.00	0.00
TOTAL MEMBER RETURN PAYABLES	6,346,945.32	0.32
GASB68-DeferIn-DiffInInvest	0.00	228,590.00
GASB68-DeferIn-ChngIn Proport	240,567.00	176,714.00
GASB68-DeferIn-ChngInAssump	5,441,525.00	5,026,349.00
GASB68-DeferIn-ExpectVsActual	45,959.00	63,971.00
GASB75-DeferIn-ExpectVSActual	(34.00)	(34.00)
TOTAL DEFERRED INFLOWS	5,728,017.00	5,495,590.00
TOTAL LIABILITIES	233,305,883.50	238,497,839.19
Retained Earnings Fund Balance	171,872,736.84	139,233,104.69
Year-to-Date Earnings	17,245,192.74	44,264,071.27
Total Capital	189,117,929.58	183,497,175.96
Total Liabilities and Capital	422,423,813.08	421,995,015.15



NJSIG Income Statement For the Period Ending 4/30/2022

		Actuals YTD	Budget YTD	Actuals Month	Budget Month
	Income:				
	Member Contributions	136,933,080.11	145,029,249.00	48.68	0.00
	Retro Accounts Income	0.00	0.00	0.00	0.00
	Total Income	136,933,080.11	145,029,249.00	48.68	0.00
	Adjustments:				
	Member Contribution Returns	0.00	0.00	0.00	0.00
4301 4303	Reinsurance Recoveries Accrued Reins Recoveries	1,687,611.43 (731,560.55)	0.00 0.00	1,451.24 0.00	0.00 0.00
4304 4307	Subrogation Income Claim Deduct'bl Credit	486,454.52 115,600.00	0.00 0.00	42,799.59 0.00	0.00 0.00
- 301	Recoveries & Subro Income	1,558,105.40	0.00	44,250.83	0.00
	Revenue	138,491,185.51	145,029,249.00	44,299.51	0.00



NJSIG Income Statement For the Period Ending 4/30/2022

Expenses:			Actuals YTD	Budget YTD	Actuals Month	Budget Month
5103 Salaries 5,048,489,73 5,662,553,33 503,349,10 566,255,33 5104 Salaries-Overtime 19,806,93 20,915,84 2,298,52 2,091,58 5106 Deferred Compensation Pay 5,000,00 5,000,00 50,000,00 500,00 5108 Payroll Tax Expenses 406,450,64 547,993,33 45,019,56 54,799,33 5109 Pension Expense 980,671,00 751,936,67 0.00 75,193,67 5111 Recruiting Costs 2,187,90 1,666,67 106,96 166,67 5112 Post Retirement Bene Exp 0.00 53,910,83 0.00 5,391,08 5113 Employee Dental Benefits 759,211,26 904,840,00 80,392,47 90,484,00 5115 Employee Vision Benefits 53,813,57 60,195,83 5,456,23 6,019,58 5115 Employee ST Disab & Other Irs 46,985,55 67,500,00 (2,144,88) 6,750,00 5118 Employee ST Disab & Other Irs 46,985,55 67,500,00 (2,144,88) 6,750,00 <		Expenses:				
5104 Salaries-Overtime 19,806.93 20,915.84 2,298.52 2,091.58 5106 Deferred Compensation Pay 5,000.00 5,000.00 500.00 500.00 5108 Payroll Tax Expenses 406,450.64 547,993.33 45,019.56 547,799.33 5109 Pension Expense 980,671.00 751,936.67 0.00 75,193.67 5111 Recruiting Costs 2,187.90 1,666.67 106.96 166.67 5112 Post Retirement Bene Exp 0.00 53,910.83 0.00 5,391.08 5113 Employee Medical Benefits 759,211.26 904,840.00 80,392.47 90.484.00 5114 Employee Dental Benefits 53,813.57 60,195.83 5,456.23 6,019.58 5115 Employee Dental Benefits 53,813.57 60,195.83 5,456.23 6,019.58 5115 Employee ST Disab & Other Ins 46,985.55 67,500.00 (2,144.88) 6,750.00 5119 Defined Contrib Retirement Exp 1,748.15 1,051.67 0.00 10.15.17 <td>5102</td> <td>Salaries-Temporary Employees</td> <td>7,385.58</td> <td>22,916.67</td> <td>0.00</td> <td>2,291.67</td>	5102	Salaries-Temporary Employees	7,385.58	22,916.67	0.00	2,291.67
6106 Deferred Compensation Pay 5,000.00 5,000.00 500.00 500.00 5108 Payroll Tax Expenses 406,450.64 547,993.33 45,019.56 54,799.33 5109 Pension Expense 980,671.00 751,936.67 0.00 75,193.67 5111 Recruiting Costs 2,187.90 1,666.67 106.96 166.67 5112 Post Retirement Bene Exp 0.00 53,910.83 0.00 5,391.08 5113 Employee Medical Benefits 759,211.26 904,840.00 80,392.47 90,484.00 5114 Employee Dental Benefits 53,813.57 60,195.83 5,456.23 6,019.58 5115 Employee Vision Benefits 19,804.63 24,861.67 4,023.94 2,486.17 5115 Employee Vision Benefits 46,985.55 67,500.00 (2,144.88) 6,750.00 5118 Employee ST Disab & Other Ins 46,985.55 67,500.00 (2,144.88) 6,750.00 519 Defined Contrib Retirement Exp 1,748.15 1,051.67 0.00 10.51.72	5103	Salaries	5,048,469.73	5,662,553.33	503,349.10	566,255.33
5108 Payroll Tax Expenses 406,450.64 547,993.33 45,019.56 54,799.33 5109 Pension Expense 980,671.00 751,936.67 0.00 75,193.67 5111 Recruiting Costs 2,187.90 1,666.67 106.96 166.67 5112 Post Retirement Bene Exp 0.00 53,910.83 0.00 5,391.08 5113 Employee Medical Benefits 759,211.26 904,840.00 80,392.47 90,484.00 5114 Employee Vision Benefits 53,813.57 60,195.83 5,456.23 6,019.58 5115 Employee Vision Benefits 19,804.63 24,861.67 4,023.94 2,486.17 5118 Employee ST Disab & Other Ins 46,985.55 67,500.00 (2,144.88) 6,750.00 5119 Defined Contrib Retirement Exp 1,748.15 1,051.67 0.00 105.17 519 Defined Contrib Retirement Exp 1,367.25 5,833.33 193.25 583.33 5203 Marketing Expenses 1,367.25 5,833.33 193.25 583.33	5104	Salaries-Overtime	19,806.93	20,915.84	2,298.52	2,091.58
5108 Payroll Tax Expenses 406,450.64 547,993.33 45,019.56 54,799.33 5109 Pension Expense 980,671.00 751,936.67 0.00 75,193.67 5111 Recruiting Costs 2,187.90 1,666.67 106.96 166.67 5112 Post Retirement Bene Exp 0.00 53,910.83 0.00 5,391.08 5113 Employee Medical Benefits 759,211.26 904,840.00 80,392.47 90,484.00 5114 Employee Vision Benefits 53,813.57 60,195.83 5,456.23 6,019.58 5115 Employee Vision Benefits 19,804.63 24,861.67 4,023.94 2,486.17 5118 Employee ST Disab & Other Ins 46,985.55 67,500.00 (2,144.88) 6,750.00 5119 Defined Contrib Retirement Exp 1,748.15 1,051.67 0.00 105.17 519 Defined Contrib Retirement Exp 1,367.25 5,833.33 193.25 583.33 5203 Marketing Expenses 1,367.25 5,833.33 193.25 583.33	5106	Deferred Compensation Pay	5,000.00	5,000.00	500.00	500.00
5111 Recruiting Costs 2,187,90 1,666.67 106.96 166.67 5112 Post Retirement Bene Exp 0.00 53,910.83 0.00 5,391.08 5113 Employee Medical Benefits 759,211.26 904,840.00 80,392.47 90,484.00 5114 Employee Dental Benefits 53,813.57 60,195.83 5,456.23 6,019.58 5115 Employee Vision Benefits 19,804.63 24,861.67 4,023.94 2,486.17 5118 Employee ST Disab & Other Ins 46,985.55 67,500.00 (2,144.88) 6,750.00 5119 Defined Contrib Retirement Exp 1,748.15 1,051.67 0.00 105.17 Personnel Expenses 1,367.25 5,833.33 193.25 583.33 Marketing Expenses 1,367.25 5,833.33 193.25 583.33 5227 Loss Prevention 477.52 1,608.33 41.25 160.83 5253 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 5201 Accounting Fees 0.00<	5108		406,450.64	547,993.33	45,019.56	54,799.33
5112 Post Retirement Bene Exp 0.00 53,910.83 0.00 5,3910.8 5113 Employee Medical Benefits 759,211.26 904,840.00 80,392.47 90,484.00 5114 Employee Dental Benefits 53,813.57 60,195.83 5,456.23 6,019.58 5115 Employee Vision Benefits 19,804.63 24,861.67 4,023.94 2,486.17 5118 Employee ST Disab & Other Ins 46,985.55 67,500.00 (2,144.88) 6,750.00 5119 Defined Contrib Retirement Exp 1,748.15 1,051.67 0.00 105.17 Personnel Expenses 7,351.534.94 8,125,342.51 639,001.90 812,534.25 5203 Marketing Expenses 1,367.25 5,833.33 193.25 583.33 Member Services Dept Expenses 1,367.25 5,833.33 193.25 583.33 5227 Loss Prevention 477.52 1,608.33 41.25 160.83 5253 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 5301 Accountin	5109	Pension Expense	980,671.00	751,936.67	0.00	75,193.67
5113 Employee Medical Benefits 759,211.26 904,840.00 80,392.47 90,484.00 5114 Employee Dental Benefits 53,813.57 60,195.83 5,456.23 6,019.88 5115 Employee Vision Benefits 19,804.63 24,861.67 4,023.94 2,486.17 5118 Employee ST Disab & Other Ins 46,985.55 67,500.00 (2,144.88) 6,750.00 5119 Defined Contrib Retirement Exp 1,748.15 1,051.67 0.00 105.17 Personnel Expenses 1,367.25 5,833.33 193.25 583.33 Marketing Expenses 1,367.25 5,833.33 193.25 583.33 Member Services Dept Expenses 1,367.25 5,833.33 193.25 583.33 5227 Loss Prevention 477.52 1,608.33 41.25 160.83 5253 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 5253 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 5253 Claims Dept Expenses 155,729.80	5111	Recruiting Costs	2,187.90	1,666.67	106.96	166.67
5114 Employee Dental Benefits 53,813.57 60,195.83 5,456.23 6,019.58 5115 Employee Vision Benefits 19,804.63 24,861.67 4,023.94 2,486.17 5118 Employee ST Disab & Other Ins 46,985.55 67,500.00 (2,144.88) 6,750.00 5119 Defined Contrib Retirement Exp 1,748.15 1,051.67 0.00 105.17 Personnel Expenses 7,351,534.94 8,125,342.51 639,001.90 812,534.25 5203 Marketing Expenses 1,367.25 5,833.33 193.25 583.33 5227 Loss Prevention 477.52 1,608.33 41.25 160.83 Loss Control Dept Expenses 477.52 1,608.33 41.25 160.83 5253 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 5253 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 5253 Claims Dept Expenses (51.00) 0.00 0.00 0.00 5253 Claims Dept Expenses 15,729.80	5112	Post Retirement Bene Exp	0.00	53,910.83	0.00	5,391.08
5115 Employee Vision Benefits 19,804.63 24,861.67 4,023.94 2,486.17 5118 Employee ST Disab & Other Ins 46,985.55 67,500.00 (2,144.88) 6,750.00 5119 Defined Contrib Retirement Exp 1,748.15 1,051.67 0.00 105.17 Personnel Expenses 7,351,534.94 8,125,342.51 639,001.90 812,534.25 5203 Marketing Expenses 1,367.25 5,833.33 193.25 583.33 Member Services Dept Expenses 1,367.25 5,833.33 193.25 583.33 5227 Loss Prevention 477.52 1,608.33 41.25 160.83 Loss Control Dept Expenses (51.00) 0.00 0.00 0.00 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 Claims Dept Expenses (51.00) 0.00 0.00 0.00 5301 Accounting Fees 0.00 4,166.67 0.00 416.67 5303 Actuary Fees 155,729.80 207,916.67 10,666.56 20,791.67 </td <td>5113</td> <td>Employee Medical Benefits</td> <td>759,211.26</td> <td>904,840.00</td> <td>80,392.47</td> <td>90,484.00</td>	5113	Employee Medical Benefits	759,211.26	904,840.00	80,392.47	90,484.00
5118 Employee ST Disab & Other Ins Defined Contrib Retirement Exp 46,985.55 1,748.15 67,500.00 1,051.67 0.00 105.17 Fersonnel Expenses 7,351,534.94 8,125,342.51 639,001.90 812,534.25 5203 Marketing Expenses Member Services Dept Expenses 1,367.25 5,833.33 193.25 583.33 5227 Loss Prevention Loss Control Dept Expenses 477.52 1,608.33 41.25 160.83 5253 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 5201 Accounting Fees 0.00 4,166.67 0.00 0.00 5253 Claims Dept Expenses 155,729.80 207,916.67 10,666.56 20,791.67 5301 Accounting Fees 155,729.80 207,916.67 10,666.56 20,791.67 5305 Loss Control Outside Services 233,276.64 320,416.67 31,891.81 32,041.67 5306 Legal & Professional Fees 11,947.00 62,500.00 0.00 6,250.00 5310 Third Party AdminWillis 112,500.00 562,500.00 0.00	5114	Employee Dental Benefits	53,813.57	60,195.83	5,456.23	6,019.58
5119 Defined Contrib Retirement Exp Personnel Expenses 1,748.15 7,351,534.94 1,051.67 8,125,342.51 0.00 639,001.90 105.17 812,534.25 5203 Marketing Expenses Member Services Dept Expenses 1,367.25 1,367.25 5,833.33 5,833.33 193.25 193.25 583.33 193.25 5227 Loss Prevention Loss Control Dept Expenses 477.52 477.52 1,608.33 477.52 41.25 1,608.33 41.25 41.25 160.83 41.25 5253 Claims Admin. Expenses Claims Dept Expenses (51.00) (51.00) 0.00 0.00 0.00 0.00 0.00 0.00 5301 Accounting Fees 155,729.80 207,916.67 207,916.67 10,666.56 20,791.67 207,916.7 20,791.67 20,016.67 10,666.56 20,791.67 20,016.67 20,791.67 20,016.67 31,891.81 20,416.67 20,200.00 20,000	5115	Employee Vision Benefits	19,804.63	24,861.67	4,023.94	2,486.17
Personnel Expenses 7,351,534.94 8,125,342.51 639,001.90 812,534.25 5203 Marketing Expenses 1,367.25 5,833.33 193.25 583.33 Member Services Dept Expenses 1,367.25 5,833.33 193.25 583.33 5227 Loss Prevention 477.52 1,608.33 41.25 160.83 Loss Control Dept Expenses 477.52 1,608.33 41.25 160.83 5253 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 Claims Dept Expenses (51.00) 0.00 0.00 0.00 5301 Accounting Fees 0.00 4,166.67 0.00 416.67 5303 Actuary Fees 155,729.80 207,916.67 10,666.56 20,791.67 5305 Loss Control Outside Services 233,276.64 320,416.67 31,891.81 32,041.67 5306 Legal & Professional Fees 11,947.00 62,500.00 0.00 62,500.00 5310 Third Party AdminWillis 112,500.00 562,500.00 0.0	5118	Employee ST Disab & Other Ins	46,985.55	67,500.00	(2,144.88)	6,750.00
5203 Marketing Expenses 1,367.25 5,833.33 193.25 583.33 5227 Loss Prevention Loss Control Dept Expenses 477.52 1,608.33 41.25 160.83 5227 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 5253 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 Claims Dept Expenses (51.00) 0.00 0.00 0.00 5301 Accounting Fees 0.00 4,166.67 0.00 416.67 5303 Actuary Fees 155,729.80 207,916.67 10,666.56 20,791.67 5305 Loss Control Outside Services 233,276.64 320,416.67 31,891.81 32,041.67 5306 Legal & Professional Fees 11,947.00 62,500.00 0.00 62,500.00 5310 Third Party AdminWillis 112,500.00 562,500.00 0.00 56,250.00 Total Agent Commission Expense 13,997,178.77 13,311,813.00 (0.03) 0.00 5401 Claims Expense 52,8	5119	Defined Contrib Retirement Exp	1,748.15	1,051.67	0.00	105.17
Member Services Dept Expenses 1,367.25 5,833.33 193.25 583.33 5227 Loss Prevention Loss Control Dept Expenses 477.52 1,608.33 41.25 160.83 5253 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 Claims Dept Expenses (51.00) 0.00 0.00 0.00 5301 Accounting Fees 0.00 4,166.67 0.00 416.67 5303 Actuary Fees 155,729.80 207,916.67 10,666.56 20,791.67 5305 Loss Control Outside Services 233,276.64 320,416.67 31,891.81 32,041.67 5306 Legal & Professional Fees 11,947.00 62,500.00 0.00 6,250.00 5310 Third Party AdminWillis 112,500.00 562,500.00 0.00 56,250.00 Total Agent Commission Expense 13,997,178.77 13,311,813.00 (0.03) 0.00 5401 Claims Expense 52,892,123.09 60,345,096.67 8,912,180.27 6,034,509.67		Personnel Expenses	7,351,534.94	8,125,342.51	639,001.90	812,534.25
Member Services Dept Expenses 1,367.25 5,833.33 193.25 583.33 5227 Loss Prevention Loss Control Dept Expenses 477.52 1,608.33 41.25 160.83 5253 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 Claims Dept Expenses (51.00) 0.00 0.00 0.00 5301 Accounting Fees 0.00 4,166.67 0.00 416.67 5303 Actuary Fees 155,729.80 207,916.67 10,666.56 20,791.67 5305 Loss Control Outside Services 233,276.64 320,416.67 31,891.81 32,041.67 5306 Legal & Professional Fees 11,947.00 62,500.00 0.00 6,250.00 5310 Third Party AdminWillis 112,500.00 562,500.00 0.00 56,250.00 Outside Service Fees 513,453.44 1,157,500.01 42,558.37 115,750.00 Total Agent Commission Expense 52,892,123.09 60,345,096.67 8,912,180.27 6,034,509.67	5203	Marketing Expenses	1,367.25	5,833.33	193.25	583.33
Loss Control Dept Expenses 477.52 1,608.33 41.25 160.83 5253 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 Claims Dept Expenses (51.00) 0.00 0.00 0.00 5301 Accounting Fees 0.00 4,166.67 0.00 416.67 5303 Actuary Fees 155,729.80 207,916.67 10,666.56 20,791.67 5305 Loss Control Outside Services 233,276.64 320,416.67 31,891.81 32,041.67 5306 Legal & Professional Fees 11,947.00 62,500.00 0.00 6,250.00 5310 Third Party AdminWillis 112,500.00 562,500.00 0.00 56,250.00 Outside Service Fees 513,453.44 1,157,500.01 42,558.37 115,750.00 Total Agent Commission Expense 13,997,178.77 13,311,813.00 (0.03) 0.00 5401 Claims Expense 52,892,123.09 60,345,096.67 8,912,180.27 6,034,509.67		Member Services Dept Expenses	1,367.25		193.25	583.33
Loss Control Dept Expenses 477.52 1,608.33 41.25 160.83 5253 Claims Admin. Expenses (51.00) 0.00 0.00 0.00 Claims Dept Expenses (51.00) 0.00 0.00 0.00 5301 Accounting Fees 0.00 4,166.67 0.00 416.67 5303 Actuary Fees 155,729.80 207,916.67 10,666.56 20,791.67 5305 Loss Control Outside Services 233,276.64 320,416.67 31,891.81 32,041.67 5306 Legal & Professional Fees 11,947.00 62,500.00 0.00 6,250.00 5310 Third Party AdminWillis 112,500.00 562,500.00 0.00 56,250.00 Outside Service Fees 513,453.44 1,157,500.01 42,558.37 115,750.00 Total Agent Commission Expense 13,997,178.77 13,311,813.00 (0.03) 0.00 5401 Claims Expense 52,892,123.09 60,345,096.67 8,912,180.27 6,034,509.67	5227	Loss Prevention	477.52	1.608.33	41.25	160.83
Claims Dept Expenses (51.00) 0.00 0.00 0.00 5301 Accounting Fees 0.00 4,166.67 0.00 416.67 5303 Actuary Fees 155,729.80 207,916.67 10,666.56 20,791.67 5305 Loss Control Outside Services 233,276.64 320,416.67 31,891.81 32,041.67 5306 Legal & Professional Fees 11,947.00 62,500.00 0.00 6,250.00 5310 Third Party AdminWillis 112,500.00 562,500.00 0.00 56,250.00 Outside Service Fees 513,453.44 1,157,500.01 42,558.37 115,750.00 Total Agent Commission Expense 13,997,178.77 13,311,813.00 (0.03) 0.00 5401 Claims Expense 52,892,123.09 60,345,096.67 8,912,180.27 6,034,509.67		Loss Control Dept Expenses				160.83
Claims Dept Expenses (51.00) 0.00 0.00 0.00 5301 Accounting Fees 0.00 4,166.67 0.00 416.67 5303 Actuary Fees 155,729.80 207,916.67 10,666.56 20,791.67 5305 Loss Control Outside Services 233,276.64 320,416.67 31,891.81 32,041.67 5306 Legal & Professional Fees 11,947.00 62,500.00 0.00 6,250.00 5310 Third Party AdminWillis 112,500.00 562,500.00 0.00 56,250.00 Outside Service Fees 513,453.44 1,157,500.01 42,558.37 115,750.00 Total Agent Commission Expense 13,997,178.77 13,311,813.00 (0.03) 0.00 5401 Claims Expense 52,892,123.09 60,345,096.67 8,912,180.27 6,034,509.67	5253	Claims Admin. Expenses	(51.00)	0.00	0.00	0.00
5303 Actuary Fees 155,729.80 207,916.67 10,666.56 20,791.67 5305 Loss Control Outside Services 233,276.64 320,416.67 31,891.81 32,041.67 5306 Legal & Professional Fees 11,947.00 62,500.00 0.00 6,250.00 5310 Third Party AdminWillis 112,500.00 562,500.00 0.00 56,250.00 Outside Service Fees 513,453.44 1,157,500.01 42,558.37 115,750.00 Total Agent Commission Expense 13,997,178.77 13,311,813.00 (0.03) 0.00 5401 Claims Expense 52,892,123.09 60,345,096.67 8,912,180.27 6,034,509.67		•				
5303 Actuary Fees 155,729.80 207,916.67 10,666.56 20,791.67 5305 Loss Control Outside Services 233,276.64 320,416.67 31,891.81 32,041.67 5306 Legal & Professional Fees 11,947.00 62,500.00 0.00 6,250.00 5310 Third Party AdminWillis 112,500.00 562,500.00 0.00 56,250.00 Outside Service Fees 513,453.44 1,157,500.01 42,558.37 115,750.00 Total Agent Commission Expense 13,997,178.77 13,311,813.00 (0.03) 0.00 5401 Claims Expense 52,892,123.09 60,345,096.67 8,912,180.27 6,034,509.67	5301	Accounting Fees	0.00	4 166 67	0.00	416 67
5305 Loss Control Outside Services 233,276.64 320,416.67 31,891.81 32,041.67 5306 Legal & Professional Fees 11,947.00 62,500.00 0.00 6,250.00 5310 Third Party AdminWillis 112,500.00 562,500.00 0.00 56,250.00 Outside Service Fees 513,453.44 1,157,500.01 42,558.37 115,750.00 Total Agent Commission Expense 13,997,178.77 13,311,813.00 (0.03) 0.00 5401 Claims Expense 52,892,123.09 60,345,096.67 8,912,180.27 6,034,509.67				,		
5306 Legal & Professional Fees 11,947.00 62,500.00 0.00 6,250.00 5310 Third Party AdminWillis 112,500.00 562,500.00 0.00 56,250.00 Outside Service Fees 513,453.44 1,157,500.01 42,558.37 115,750.00 Total Agent Commission Expense 13,997,178.77 13,311,813.00 (0.03) 0.00 5401 Claims Expense 52,892,123.09 60,345,096.67 8,912,180.27 6,034,509.67		•	•	,	,	,
5310 Third Party AdminWillis Outside Service Fees 112,500.00 562,500.00 1,157,500.01 0.00 56,250.00 42,558.37 115,750.00 115,750.00 Total Agent Commission Expense 13,997,178.77 13,311,813.00 (0.03) 0.00 0.00 0.00 5401 Claims Expense 52,892,123.09 (0.345,096.67) (0.345,096.67) (0.03) 0.00 8,912,180.27 (0.034,509.67) (0.034,509.67) (0.034,509.67)			•	,	,	
Outside Service Fees 513,453.44 1,157,500.01 42,558.37 115,750.00 Total Agent Commission Expense 13,997,178.77 13,311,813.00 (0.03) 0.00 5401 Claims Expense 52,892,123.09 60,345,096.67 8,912,180.27 6,034,509.67		•	•	•		,
5401 Claims Expense 52,892,123.09 60,345,096.67 8,912,180.27 6,034,509.67						
<u> </u>		Total Agent Commission Expense	13,997,178.77	13,311,813.00	(0.03)	0.00
	5401	Claims Expense	52,892,123.09	60,345,096.67	8,912,180.27	6,034,509.67
		•				



NJSIG Income Statement For the Period Ending 4/30/2022

		Actuals YTD	Budget YTD	Actuals Month	Budget Month
	Reinsurance Expenses	42,529,407.51	43,186,412.50	0.00	20,844.75
5352	IT - Office Equipment Supplies	7,638.21	21,250.00	481.79	2,125.00
5353	Office Equipment Maintenance	10,636.00	12,916.67	152.92	1,291.67
5354	Computer Software Maintenance	229,894.98	290,879.17	15,740.43	29,087.92
	Information Technology Dept Expenses	248,169.19	325,045.84	16,375.14	32,504.58
5702	Depreciation Expense	361,268.09	529,829.17	36,915.54	52,982.92
5703	Dues & Subscriptions	33,392.96	39,041.66	3,866.29	3,904.17
5704	Misc. Bank Fees	95,135.70	86,562.50	23,656.02	8,656.25
5705	IRS & State Tax/Fees	10.64	0.00	0.00	0.00
5708	Rent Expense	412,375.59	418,964.17	41,500.93	41,896.42
5709	Office Supplies	16,122.45	18,333.33	1,202.19	1,833.33
5710	Office Operating Expenses	41,619.01	57,833.33	6,006.44	5,783.33
5711	Office Leased Expenses	9,177.42	10,000.00	927.26	1,000.00
5715	Group's Insurance Expense	227,434.85	281,320.83	24,510.29	28,132.08
5717	FSA Admin Fee	1,660.00	1,666.67	166.00	166.67
5723	Postage	41,012.22	43,750.00	3,246.57	4,375.00
5727	Employee Seminar Expenses	9,203.24	39,238.32	337.75	3,923.83
5728	Insurance Course Fees	1,820.76	8,666.67	0.00	866.67
5729	Tuition Reimursement	0.00	21,875.00	0.00	2,187.50
5730	Audit Fees	(10,956.00)	61,916.67	0.00	6,191.67
5731	Consulting Fees	166,575.03	239,583.33	2,491.67	23,958.33
5732	Miscellaneous Expenses	4,419.60	5,416.66	100.41	541.67
5733	Disaster Recovery Expenses	90,000.00	75,000.00	0.00	7,500.00
5737	Cell Phone Expense	7,956.11	7,900.00	779.92	790.00
5746	Foreign Excise Tax	107,137.05	103,547.50	0.00	10,354.75
	Business Operating Expenses	1,615,364.72	2,050,445.81	145,707.28	205,044.58
5201	Travel & Related Expenses	2,446.15	28,534.17	77.22	2,853.42
5851	Annual Meeting	16,329.19	14,166.67	531.67	1,416.67
5852	Trustee Meeting Expense	386.16	2,500.00	67.86	250.00
3032	Conferences & Meeting Expenses	19,161.50	45,200.84	676.75	4,520.08
	Comprehensive a Modernia Experieds	10,101.00	70,200.07	010.10	7,020.00
	Total Expenses	119,168,186.93	128,554,298.84	9,756,734.18	7,226,452.08



NJSIG Income Statement For the Period Ending 4/30/2022

		Actuals YTD	Budget YTD	Actuals Month	Budget Month
	Other Revenue and Expenses:				
4414	Interest-NJ Cash Mgmt Fund	284.87	0.00	107.69	0.00
4423	Interest - InvBk Concentration	737,969.16	0.00	75,234.43	0.00
4424	Interest-Invest Fund (WT)	694,943.63	0.00	3.53	0.00
4425	Accrued Interest/Divid	(176,659.45)	0.00	28,862.37	0.00
	Investment Income	1,256,538.21	0.00	104,208.02	0.00
4501	Unrealized Gain/Loss	(3,276,062.20)	0.00	(318,698.19)	0.00
.00.	Financial Income	(3,276,062.20)	0.00	(318,698.19)	0.00
4603	Miscellaneous Income	68.40	0.00	0.00	0.00
4604	Realized Gain/(Loss) Invest-WT	317,277.35	0.00	1,503.91	0.00
4609	Change in Unrnd Ag Comm	(38,593.17)	0.00	0.00	0.00
4610	o o	` ' '	0.00	0.00	
4610	Change in Unrnd Reins Other Revenues	(108,381.78)	0.00		0.00
	Other Revenues	170,370.80	0.00	1,503.91	0.00
5901	Amortization of Inv. Premiums	228,652.65	0.00	(5,470.68)	0.00
	Investment Expenses	228,652.65	0.00	(5,470.68)	0.00
	Total Other Revenue and Expenses	(2,077,805.84)	0.00	(207,515.58)	0.00
	Net Revenue	17,245,192.74	16,474,950.16	(9,919,950.25)	(7,226,452.08)